

ster Springs, W.Va. (James Hardman, president); owns WAFD(FM) Webster Springs  
**Seller:** R&S Broadcasting Co. Inc., Summersville, W.Va. (Jean Brown, president); no other broadcast interests  
**Facilities:** AM: 1340 khz, 1 kw; FM: 93.3 mhz, 6 kw; WVAR: 600 khz, 1 kw day, 55 w night  
**Formats:** WMON-WZKM: adult contemporary; WVAR: country  
**Broker:** Ray H. Rosenblum

**RADIO: FM**

**Like-kind exchange of KRRW(FM) Dallas/Fort Worth and KTXQ(FM) Fort Worth/Dallas for WHFS(FM) Annapolis, Md./Baltimore/Washington**

**Value:** \$80 million (B&C, Sept. 30)  
**Swapper of KTXQ, KRRW:** Westinghouse Electric Corp./CBS Inc., Pittsburgh (Michael H. Jordan, chairman); owns WJZ-TV Baltimore and WARW(FM) Bethesda, Md./Washington; owns or is buying WJFK(AM)-WLIF-FM\*, WPGC-AM-FM\* and WCAO(AM)-WXYV(FM)\*, all Baltimore/Washington. ■ Westinghouse is buying Infinity Broadcasting Corp. Together the companies will own KNX(AM)-KCBS-FM, KFWB(AM)-KTWV(FM), KROQ-FM\* and KRTH-FM\*, all Los Angeles and KCBS(AM)-KRQR(FM), KPIX-AM-FM, KOME-FM\*, KFRG-AM-FM\* and KYCY(FM)\*, all San Francisco; WQYK-AM-FM\* Tampa, Fla.; WZGC-FM\* and WAOK(AM)-WVEE(FM)\* Atlanta; WBBM-AM-FM, WMAQ(AM), WXRT-FM, WUSN-FM\*, WJJD(AM)-WJMK-FM\* and WCKG(FM)\*, all Chicago; WBZ(AM), WODS(FM)\*, WBCN-FM\*, WZLX-FM\*, WBOS(FM)\* and WOAZ-FM\*, all Boston; WWJ(AM)-WYST(FM), WLLZ(FM), WYCD(FM)\*, WOMC-FM\*, WXYT-AM\*, all Detroit; WCCO(AM) and WLTE(FM) Minneapolis; KMOX(AM) and KLOU(FM) St. Louis; WCBM-AM-FM, WINS(AM)-WNEW(FM), WFAN(AM)\* and WZRC(AM)-WXRK-FM\*, all New York; WGMP(AM)-WOGL-FM, KYW(AM)-WMMR(FM) and WIP(AM) and WYSP-FM\*, Philadelphia and KDKA(AM) Pittsburgh; KVIL(FM), KLUV(FM)\*, KRBB-FM\* and KHVN(AM)-KOAI(FM), all Dallas/Fort Worth, and KXYZ(AM)\*, KILT-AM-FM and KIKK-AM-FM, all Houston; is selling WSCR(AM) and WYSY(FM)\* Chicago; KDBM(AM) Highland Park/Dallas and KEWS(FM) Arlington/Dallas, Tex., and KYCW-FM\* Seattle; is swapping WHOO(AM)-WHTQ(FM)\* and WMMO(FM)\* Orlando, Fla., for WCKQ(FM) Elmwood Park/Chicago, and KKRW-FM Houston for SFX Broadcasting Inc.'s KRLD-AM Dallas/Fort Worth and Texas State Network \*Currently owned by Infinity

**Swapper of WHFS:** SFX Broadcasting, New York (Robert F.X. Sillerman,

executive chairman/53.2% owner); is selling KTCK-AM Dallas/Fort Worth; is swapping KRLD-AM Dallas/Fort Worth and Texas State Network for CBS's KKRW-FM Houston; owns KCEE-AM-KWFM(FM) and KNST-AM-KRQQ(FM) Tucson, Ariz.; KMKX(FM) and KXY(FM) San Diego; WPOP(AM), WHCN(FM) and WMRQ(FM) Waterbury, all Hartford, Conn.; WOKV-AM-WKQL(FM), WIVY(FM) and WPDQ-AM, all Jacksonville, Fla.; KNSS(AM)-KKRD(FM) Wichita and KRZZ-FM Derby/Wichita, Kan.; WJDS-AM-WMSI-FM, WKTF-FM and WJDX(FM) Jackson, Miss.; WGNA-AM-FM, WPYX(FM) and WTRY(AM) Troy/Albany and WGTV(AM) Freeport/Long Island, all N.Y.; WTDR-FM Statesville/Charlotte, WLYT(FM) Hickory/Charlotte, WZZU(FM) Burlington/Raleigh and WDCG(FM) Durham/Raleigh, all N.C.; WSNE(FM) Taunton, Mass./Providence and WHJJ(AM)-WHJY(FM) Providence, R.I.; WMYI-FM Hendersonville Greenville/Spartanburg and WGVL-AM and WSSL-FM Gray Court/Greenville/Spartanburg, S.C.; WSIX-FM Nashville and WRVW(FM) Lebanon/Nashville; KODA(FM) Houston, and WMBB(FM) Richmond; is buying WHSL(FM) High Point/Greensboro, N.C., and WVGO-FM Richmond, WLEE-FM Williamsburg/Richmond, WKHK-FM Colonial Heights/Richmond and WBZU(FM) Crewe/Richmond, all Va.; is swapping WGBB(AM) Freeport/Long Island, WBAB-FM Babylon/Long Island, WBLI(FM) Patchogue/Long Island and WHFM(FM) Southampton/Long Island, all N.Y., for WFYV-FM Atlantic Beach/Jacksonville and WAPE-FM Jacksonville, Fla.; is selling KOLL(FM) Maumelle/Little Rock, Ark. ■ SFX also is buying Multi-Market Radio Inc., which owns WPLR(FM) New Haven, Conn.; WGNE-FM Titusville/Daytona Beach, Fla.; WHMP-AM-FM Springfield and WPKX-FM Northampton/Springfield, Mass.; WMJY(FM) Biloxi, WKNN-FM Pascagoula/Biloxi and WZRX(AM) and WSTZ-FM Vicksburg/Jackson, all Miss.; WTRG(FM) Rocky Mount/Raleigh and WRDU(FM) Wilson/Raleigh, N.C.; WYAK-FM Surfside Beach/Myrtle Beach and WROQ(FM) Anderson/Spartanburg, all S.C., and KNUZ(AM)-KQUE-FM Houston; is buying WKSS(FM) Hartford, Conn.; has LMA with WVCO(FM) Myrtle Beach; has joint sales agreements with WYBC-FM New Haven; WCHZ(FM) Augusta; WYSR(FM) Rotterdam/Albany, N.Y., and WMFR(AM)-WMAG(FM) High Point/Greensboro and WTCK(AM) Greensboro, N.C.; is selling WAEG(FM) Evans/Augusta and WAEJ(FM) Waynesboro/Augusta, Ga., and WYAK-FM Surfside Beach/Myrtle Beach and WMYB(FM) Socastee/Myrtle Beach, S.C.

**Facilities:** KTXQ: 102.1 mhz, 100 kw,

ant. 1,447 ft.; KRRW: 97.9 mhz, 99 kw, ant. 1,611 ft.; WHFS: 99.1 mhz, 50 kw, ant. 459 ft.

**Formats:** KTXQ: AOR; KRRW: rock 'n' roll oldies; WHFS: AOR

**Broker:** Star Media Group Inc.

**WXYQ(FM) Manistee, Mich.**

**Price:** \$200,000 cash

**Buyer:** Crystal Clear Communications Inc., Frankfort, Mich. (Marc Rosseels, president/owner)

**Seller:** Bay View Broadcasting Inc., Milwaukee (Patrick L. Lopeman, president); is building FM in Pentwater, Mich.

**Facilities:** 101.5 mhz, 3 kw, ant. 115 ft.  
**Format:** Oldies

**RADIO: AM**

**WSNG(AM) Torrington, Conn.**

**Price:** \$425,000

**Buyer:** Buckley Broadcasting Corp., Hartford, Conn. (Richard D. Buckley Jr., president); owns KNZR(AM)-KKBB(FM) Bakersfield, KLLY(FM) Oildale/Bakersfield, KUBB(FM) Mariposa/Modesto, KHTN(FM) Los Banos/Modesto, KIDD(AM)-KWAV(FM) Monterey, KSEQ(FM) Visalia/Porterville and KIOO(FM) Porterville/Visalia, all Calif.; WDR-AM-FM Hartford, and WOR(AM) New York and WFBL(AM)-WSEN(FM) Baldwinsville/Syracuse, N.Y.

**Seller:** U.S. Small Business Administration

**Facilities:** 610 khz, 1 kw day, 500 w night

**Format:** Dark

**Broker:** New England Media Inc.

**WCEG(AM) Middleboro, Mass.**

**Price:** Forgiveness of \$150,000 promissory note

**Buyer:** Steven J. Callahan, Middleboro; owns 25% of WJDF(FM) Orange, Mass.

**Seller:** Metro South Broadcasting Network Inc., Brockton, Mass. (Donald Sandler, 51% owner); no other broadcast interests

**Facilities:** 1530 khz, 1 kw day

**Format:** Not on air

**WDJL(AM) Huntsville, Ala.**

**Price:** \$110,000

**Continues on page 97**

**Amplification**

Ray H. Rosenblum was the broker in the \$675,000 sale of WKOY(AM) Bluefield-WKMY(FM) Princeton, W.Va., from Country Broadcasting Corp. to New Adventure Communications Inc. ("Changing Hands," Nov. 4).

**Stolp, president, Diocesan Telecommunications Corp., owner of applicant, 2209 N. Padre Island Dr., Suite R, Corpus Christi, TX 78408) for TV on ch. 38, ERP 5,000 kw, ant. 276 m., 500 N. Carrizo, Tex. Sep. 20**

**Crockett, Tex. (BPCT-960920IW)—Warwick Communications Inc. (Edward C. Stanton, president, 910 Travis St., #2030, Houston, TX 77002) for TV on ch. 40, ERP 4,900 kw visual, ant. 179 m., 7.2 km E of Porter Springs, 150 m. SE of Texas Hwy 21. Warwick owns KFXK(TV) Longview, Tex., and has interest in application for TV in Longview. Sep. 20**

**Longview, Tex. (BPCT-960920LK)—Longview Television Broadcasting Corp. (Don W. Duran, president/60% owner, 111 S. Second St., Lufkin, TX 75901) for TV on ch. 54, ERP 5,000 kw, ant. 312 m., East Mtn., 1 mi. NW of East Mtn. City, Tex. Sep. 20**

**Longview, Tex. (BPCT-960920II)—Estes Broadcasting LLC (John J. Moores, president, JMI Inc., 51% owner of applicant, 14141 Southwest Freeway, Ste. 6200, Sugar Land, TX 77478) for TV on ch. 54, ERP 5,000 kw visual, ant. 382 m., 1199 ft. tower, 3.1 km ESE of Overton, Tex. Warwick Communications, member of applicant, owns KFXK(TV) Longview. Sep. 20**

**Markham, Tex. (BPH-961010MD)—Michael Augustus (2104 Cedar Dr., La Marque, TX 77568) for FM at 92.5 mhz, ERP 3.6 kw, ant. 130 m. Oct. 10**

**Odessa, Tex. (BPCT-961001XW)—White Knight Broadcasting Inc. (Sheldon B. Galloway, president/owner, P.O. Box 3058, Lafayette, LA 70502) for TV on ch. 30, ERP 3,147 kw visual, ant. 310 m., 14 mi. NW of Midland, Tex., E Hwy 1788. Oct. 1**

**Odessa, Tex. (BPCT-961001YI)—WinStar Broadcasting Corp. (Stuart B. Rekant, president, 1146 19th St. NW, #200, Washington, DC 20036) for TV on ch. 30, ERP 5,000 kw visual, ant. 300 m., .11 km W of intersection of US Hwy 385 and E. 25th St. For interests, see item above. Oct. 1**

**Odessa, Tex. (BPCT-960930KZ)—Odessa 30 LLC (Hector Holguin, owner, 5925 Cromo, El Paso, TX 79912) for TV on ch. 30, ERP 5,000 kw visual, ant. 318 m., KPEJ ant. site. Sep. 30**

**Odessa, Tex. (BPCT-961001YA)—Prime Broadcasting Co. (Gregory S. Marchbanks, president, 600 Congress Ave., Ste. 3000, Austin, TX 78701) for TV on ch. 30, ERP 5,000 kw visual, ant. 218 m., 5.8 km NNW of Midland CR 1788 and S Rte. 158. For interests, see item above. Oct. 1**

**Sherman, Tex. (BPCT-960920YP)—Zavaletta Broadcasting of Sherman (Joe Zavaletta Sr., 17.5% owner, 844 Central Blvd., Ste. 380, Brownsville, TX 78520) for TV on ch. 20, ERP 5,000 kw visual, ant. 543 m., 4.5 km E of Collinsville, .75 km N of Farm Rd. 902. Zavaletta Broadcasting has applied for TV in Pueblo, Colo. Sep. 20**

**Tyler, Tex. (BPCT-960920LQ)—United Television (Herbert J. Siegel, president, 132 S. Rodeo Dr., 4th fl., Beverly Hills, CA 90212) for TV on ch. 14, ERP 5,000 kw visual, ant. 450 m., 3 km W of Mt. Selman. For interests, see item above. Sep. 20**

**Victoria, Tex. (BPCT-960920YG)—Hum-**

**berto Lopez (115 West Avenue D, Robstown, TX 78380) for TV on ch. 31, ERP 215 kw, ant. 148 m., Corner Port and St. Loop 115, Victoria. For interests, see item above. Sep. 20**

**Price, Utah (BPCT-961001LD)—Anthony J. Fant (2729 11th Ave. S., Birmingham, AL 35205) for TV on ch. 3, ERP 88.7 mhz, ant. 654 m., 5 km NNW of Mutual, Utah. For interests, see item above. Oct. 1**

**Price, Utah (BPCT-960919KS)—Media Properties Inc. (William L. Yde III, president/33 1/3% owner, 11840 N. Dragon Springs Dr., Tucson, AZ 85737) for TV on ch. 3, ERP 100 kw visual, ant. -23 m., 1.21 km from center of Price. For interests, see item above. Sep. 19**

**Vernal, Utah (BPCT-960919KG)—Media Properties Inc. (William L. Yde III, president/33 1/3% owner, 11840 N. Dragon Springs Dr., Tucson, AZ 85737) for TV on ch. 6, ERP 83.84 kw visual, ant. 676 m., Cliff Ridge ant. farm, 34.6 km from Vernal. For interests, see item above. Sep. 19**

**St. Croix, V.I. (BPCT-960930KK)—West Indies Broadcasting Associates (Richard T. Hines, general partner/80% equity/50% voting interest, 809 Princess St., Alexandria, VA 22314) for TV on ch. 15, ERP 5,000 kw visual, ant. 258 m., atop Mt. Welcome, 2.7 km SE of Christiansted, V.I. Hines has interest in WKFT(TV) Fayetteville, N.C. Sep. 30**

**Christiansted, V.I. (BPCT-961001YL)—WinStar Broadcasting Corp. (Stuart B. Rekant, president, 1146 19th St. NW, #200, Washington, DC 20036) for TV on ch. 15, ERP 100 kw visual, ant. 347 m., on Blue Mtn., 9 km W of Christiansted. For interests, see item above. Oct. 1**

**Richmond, Va. (BPCT-960920IT)—United Television (Herbert J. Siegel, president, 132 S. Rodeo Dr., 4th fl., Beverly Hills, CA 90212) for TV on ch. 63, ERP 5,000 kw visual, ant. 311 m., 15703 Midlothian Turnpike. For interests, see item above. Sep. 20**

**Virginia Beach, Va. (BPCT-961001XK)—Ronald W. Cowan Sr. (1428 Franklin Dr.,**

**Virginia Beach, VA 23454) for TV on ch. 21, ERP 5,000 kw, ant. 139 m., 450 N. Battlefield Blvd. Oct. 1**

**Virginia Beach, Va. (BPCT-961001XA)—A.H. Belo Corp. (Robert W. Dechard, president/17.5% owner, Communications Ctr., P.O. Box 655237, Dallas, TX 75265) for TV on ch. 21, ERP 5,000 kw visual, ant. 104 m., on side of existing tower, 450 Battlefield Blvd. Belo owns or is buying WFAA-TV Dallas, KHOU-TV Houston; KING-TV Seattle; KXTV(TV) Sacramento, Calif.; KGW-TV Portland, Ore.; WCNC-TV Charlotte, N.C.; WVEC-TV Norfolk, Va.; WWL-TV New Orleans; KOTV Tulsa, Okla.; KASA-TV Santa Fe, N.M.; WHAS-TV Louisville, Ky.; KREM-TV Spokane, Wash.; KMSB-TV Tucson, Ariz.; KTVB(TV) Boise, Idaho, and KHNL(TV) Honolulu, and is selling KIRO-TV Seattle. Oct. 1**

**Virginia Beach, Va. (BPCT-960919KO)—Old Dominion Broadcasting GP (Lawrence L. Morton and Robert J. Connelly Jr., general partners, Bailey Rd., P.O. Box 71, South Effingham, NH 03882) for TV on ch. 21, ERP 5,000 kw, ant. 153.8 m., Kempsville Rd. and Battlefield, Va. Sep. 19**

**Virginia Beach, Va. (BPCT-960925KE)—Parker Communications Services Inc. (James D. Parker, president/owner, c/o Parker Industries, 100 Parker Ln., Virginia Beach, VA 23454) for TV on ch. 21, ERP 5,000 kw visual, ant. 186.9 m., 1400 ft. SE of intersection of Rte. 168 and Indian Creek Rd. Sep. 25**

**Virginia Beach, Va. (BPCT-961001KL)—Roland Anthony Ulloa (3456 South Ocean Blvd., No. 307, Palm Beach, FL 33480) for TV on ch. 21, ERP 5,000 kw visual, ant. 264 m., 2865 Kings Hwy, Driver, Va. Ulloa has applied for TV in Tallahassee, Fla. Oct. 1**

**Virginia Beach, Va. (BPCT-961001XZ)—Lockwood Broadcasting Inc. (David A. Hanna, president, 110 Salter's Creek Rd., Hampton, VA 23661) for TV on ch. 21, ERP 5,000 kw visual, ant. 104 m., on side of existing tower at 450 Battlefield Blvd. Lockwood has applied for TV in Manteo, N.C. Oct. 1**

—Compiled by Jessica Sandin

## Changing Hands

Continued from page 45

**Buyer:** James K. Sharp, Huntsville  
**Seller:** Debco Productions Inc., Huntsville (Roger Jones, principal)  
**Facilities:** 1000 khz, 10 kw day  
**Format:** Music of Your Life

**WZNO(AM) Pensacola, Fla.**

**Price:** \$85,000 plus assumption of notes  
**Buyer:** 1230-AM Broadcasting Corp., Lenexa, Kan. (co-owners Michael B. and Dara Ginter). Michael Ginter owns WREN(AM) Topeka, Kan.; KGGN(AM) Gladstone, Mo., and WBAJ(AM) Blythewood, S.C.; is buying WASG(AM)-WZEW(FM) East Brewton, Ala.; is selling KSRX(AM) El Dorado, Kan.; has applied to build AM in South Tucson, Ariz.; is president of company that

has applied to build FM at Flint, Mich.  
**Seller:** Florida Information Radio Inc., Pensacola (David McDonald, principal); no other broadcast interests  
**Facilities:** 1230 khz, 1 kw  
**Format:** Religion

**WHDM(AM) McKenzie, Tenn.**

**Price:** \$1 plus assumption of obligations  
**Buyer:** Su-Mat Broadcasting Inc., McKenzie (Martha Bennett, president/owner); no other broadcast interests  
**Seller:** Southwind Communications Inc., McKenzie (Martha Bennett, executor); no other broadcast interests  
**Facilities:** 1440 khz, 500 w day  
**Format:** Dark

—Compiled by Elizabeth A. Rathbun

## Changing Hands

*The week's tabulation  
of station sales*

THIS WEEK		
TVs	\$0	0
Compos	\$450,299,670	16
FMs	\$21,366,080	9
AMs	\$11,826,401	12
Total	\$483,491,751	37
SO FAR IN 1996		
TVs	\$10,065,872,145	91
Compos	\$11,903,205,289	324
FMs	\$2,536,002,820	379
AMs	\$197,823,228	236
Total	\$24,702,903,482	1,030
SAME PERIOD IN 1995		
TVs	\$3,151,325,545	118
Compos	\$2,447,724,936	203
FMs	\$718,873,930	334
AMs	\$85,018,357	178
Total	\$6,422,400,668	831
Source: BROADCASTING & CABLE		

### COMBOS

**WHOS(AM)-WDRM(FM) and  
WBHP(AM) Decatur/Huntsville, Ala.**

**Price:** \$23 million

**Buyer:** Osborn Communications Corp., Greenwich, Conn. (Frank D. Osborn, president); for holdings see "Changing Hands," Nov. 11

**Seller:** J. Mack Bramlett, Wilton H. Pollard, Huntsville; no other broadcast interests

**Facilities:** AM: 800 khz, 1 kw day, 215 w night; FM: 102.1 mhz, 100 kw, ant. 981 ft.

**Formats:** Both country

**Broker:** Stan Raymond & Associates

**WMYM(AM)-WLRQ-FM Cocoa, WMMB  
(AM)-WGGD-FM Melbourne and WHKR  
(FM) Rockledge, all Fla.**

**Price:** \$9.3 million (\$3.5 million for WMYM-WLRQ-FM; \$1.8 million for WMMB-WGGD-FM; \$4 million for WHKR) (B&C, Oct. 28)

**Buyer:** Capstar Broadcasting Partners LP, Dallas (R. Steven Hicks, president; Hicks, Muse, Tate & Furst, owner); owns WZZR(FM) Stuart, WKQS(FM) Gifford/Vero Beach and WQOL(FM) and WAXE(AM)-WAVW(FM) Vero Beach, all Fla. (for complete holdings, see "Changing Hands," Nov. 11). ■ Hicks is chairman of Gulfstar Communications Inc., which owns WJBO(AM)-WFMF(FM) and WYNK-

AM-FM Baton Rouge and the following Texas stations: KLVI(AM)-KYKR (FM) Beaumont, KKMY(FM) Orange/Beaumont, WTAW(AM)-KTSR(FM) College Station, KRYS-AM-FM and KMXR (FM) Corpus Christi and KNCN(FM) Sinton/Corpus Christi, KILZ-FM Killeen and KNRV-FM Harker Heights/Killeen, KKAM(AM)-KFMX-FM and KRLB-FM Lubbock, KAFX-FM Diboll/Lufkin, KKYR-AM-FM Texarkana, KNUE(FM) and KTYL-FM Tyler, KISX(FM) Whitehouse/Tyler, WACO-AM-FM and KWTX-AM-FM Waco, KBRQ(FM) Hillsboro/Waco and KIXS (FM) Victoria and KLUB(FM) Bloomington/Victoria; is buying KEZA (FM) and KKIX(FM) Fayetteville, KWHN (AM)-KMAG(FM) Fort Smith and KKZQ (FM) Lowell, all Ark., and KFYO(AM)-KZII(FM) Lubbock; is selling KCHX(FM) Midland, Tex.; has time brokerage agreement with KAGG(FM) Madisonville, Tex.

**Sellers:** ■ WMYM-WLRQ-FM: EZY Com Inc., Cocoa, Fla., (Tanya Klepper, president); no other broadcast interests ■ WMMB-WGGD-FM: City Broadcasting Co. Inc., Melbourne (David P. Franco, president); no other broadcast interests ■ WHKR: Roper Broadcasting Inc., Cocoa (Robert T. and Gwendolyn G. Roland, principals); no other broadcast interests

**Facilities:** WMYM: 1350 khz, 1 kw;

WLRQ-FM: 99.3 mhz, 1.2 kw, ant. 500 ft.; WMMB: 1240 khz, 1 kw; WGGD-FM: 102.3 mhz, 3 kw, ant. 250 ft.; WHKR: 102.7 mhz, 50 kw, ant. 492 ft.

**Formats:** WMYM: news; WLRQ-FM: adult contemporary; WMMB: MOR; WGGD-FM: oldies; WHKR: modern country

**KROD(AM)-KLAQ(FM) and KSII(FM)  
(formerly KAMZ) El Paso**

**Price:** \$8.25 million

**Buyer:** Ferrari Broadcasting Inc., Saddle River, N.J. (Jon Ferrari, chairman/35% owner). Ferrai is president of seller.

**Seller:** New Wave Communications LP, Saddle River (Jon Ferrari, president/owner; D&F Broadcasting Inc., general partner); is selling WSPB(AM)-WSRZ-FM Sarasota and construction permit for WYNF(FM) Coral Cove/Sarasota, Fla.

**Facilities:** KROD: 600 khz, 5 kw; KLAQ: 95.5 mhz, 88 kw, ant. 1,390 ft.; KSII: 93.1 mhz, 100 kw, ant. 1,422 ft.

**Formats:** KROD: talk; KLAQ: AOR; KSII: adult contemporary

**KGEM(AM)-KJOT(FM) Boise and KQXR  
(FM) Payette/Boise, Idaho**

**Price:** \$5.1 million

**Buyer:** American General Media, Bakersfield, Calif. (Anthony S. Bran-

November 1996

**FILED**

**KHOM Associates, LLP**

**Raymond Saadi and James J. Buquet, Jr.**

*has agreed to sell the assets of*

**KHOM-FM**

**Houma, Louisiana**

*to*

**Clear Channel Radio Licensing, Inc.**

**Lowry Mays, President**

*We assisted the seller in this transaction.*

**SERAFIN BROS., INC.**

P.O. Box 262888, Tampa, FL 33685 (813) 885-6060

don, president/67% owner). Brandon owns 25% of KCID-FM Caldwell/Boise (for other holdings, see "Changing Hands," July 8)

**Seller:** Viking Broadcasting, Palm Springs, Calif. (Bruce Johnson, president); no other broadcast interests

**Facilities:** KGEM: 1140 khz, 10 kw; KJOT: 105.1 mhz, 43 kw, ant. 2,570 ft.; KQXR: 100.3 mhz, 98 kw, ant. 708 ft.

**Formats:** KGEM: adult standards; KJOT: AOR; KQXR: modern rock

**WKIP(AM)-WRNQ(FM) and LMA with WNSX-FM Poughkeepsie, N.Y.**

**Price:** \$3.475 million

**Buyer:** Straus Media Group, Ellenville, N.Y. (Eric Straus, president); owns WCKL(AM)-WCTW-FM Catskill, WELV(AM)-WTHN-FM Ellenville and WHUC(AM)-WTHK-FM Hudson, all N.Y., and WFTR-AM-FM Front Royal, Va.

**Seller:** Dutchess Communications/WKIP Broadcasting Corp., Poughkeepsie (Richard D. Novik, president); no other broadcast interests

**Facilities:** AM: 1450 khz, 1 kw; FM: 92.1 mhz, 2.2 kw, ant. 384 ft.

**Formats:** AM: news/talk; FM: adult contemporary

**Broker:** Blackburn & Co.

**WPAD(AM)-WDDJ(FM) Paducah, Ky.**

**Price:** \$2.9 million

**Buyer:** Bristol Broadcasting Co., Bristol, Va. (W.L. Niningner, president/89.3% owner); owns WKDQ(FM) Henderson and WKYX(AM)-WKYQ-FM Paducah, Ky.; WXBQ-AM-FM Bristol, Tenn., and WQBE-AM-FM and WWSR-AM-FM Charleston and WBES-FM Dunbar, W.Va.

**Seller:** Robert Lee Hagan, Paducah; owns 40% of WKED(AM)-FM Frankfort and 35.9% of WCND(AM)-WTHQ(FM) Shelbyville, Ky.

**Facilities:** AM: 1560 khz, 10 kw day, 5 kw night; FM: 96.9 mhz, 100 kw, ant. 340 ft.

**Formats:** AM: Music of Your Life; FM: CHR

**50% for stock of WTCH(AM)-WOWN (FM) Shawano, Wis.**

**Price:** \$2,704,670

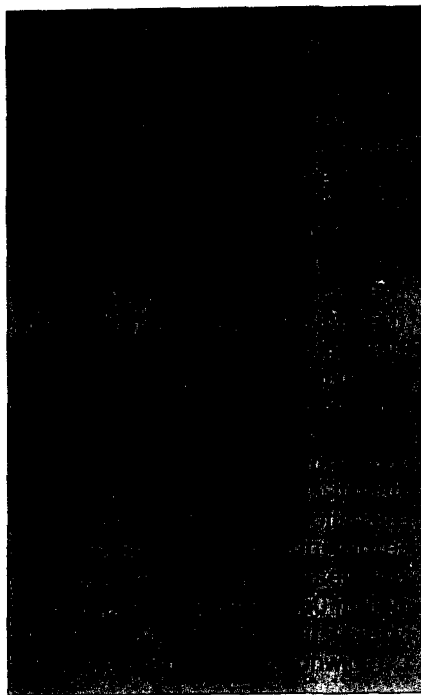
**Buyer:** Bruce D. Grassman, Shawano; is buying WFCL(AM)-WJMQ(FM) Clintonville, Wis.; has interest in WJNR(FM) Iron Mountain, Mich.

**Seller:** Ray L. Wheeler, Green Bay, Wis.; is selling 48% of WFCL(AM)-WJMQ(FM) Clintonville, Wis.

**Facilities:** AM: 960 khz, 1 kw; FM: 99.3 mhz, 14 kw, ant. 440 ft.

**Formats:** AM: country; FM: classic rock

**KDGO(AM)-KWXA(FM) Durango, Colo., and KENN(AM)-KRWN(FM) Farming-**



**ton, N.M.**

**Price:** \$1.72 million (\$1.1 million for KENN-KRWN; \$620,000 for KDGO-KWXA)

**Buyer:** Roberts Radio LLC, Pleasantville, N.Y. (Robert W. Pittman, chairman/13% owner; Robert B. Sherman, president/0.7% owner; Alpine Radio LLC, 18.1% owner); owns KISZ(FM) Cortez and KSKE(FM) Vail, Colo., and KBAC(FM) Las Vegas/Santa Fe, N.M.

**Seller:** Kenneth Kendrick, Farmington; no other broadcast interests

**Facilities:** KDGO: 1240 khz, 1 kw; KWXA: 99.7 mhz, 16 kw; KENN: 1390 khz, 5 kw day, 1.3 kw night; KRWN: 92.9 mhz, 30 kw, ant. 430 ft.

**Formats:** KDGO: oldies; KWXA: country; KENN: adult contemporary; KRWN: classic rock

**Broker:** Kalil & Co. (seller)

**WBUC-AM-FM Buckhannon and WVUC-FM Barrackville, W.Va.**

**Price:** \$1.3 million

**Buyers:** Richard and Karen McGraw, Elkins, W.Va.; own WBTO(FM) Buckhannon, WELK(FM) Elkins, WEIR(AM) Weirton, all W.Va., and WCDK(FM) Steubenville/Cardiz, Ohio

**Seller:** Cat Radio Inc., Clarksburg, W.Va. (Norris D. Phillips, principal); is selling WAFD(FM) Webster Springs, W.Va.

**Facilities:** AM: 1460 khz, 5 kw day, 85 w night; FM: 101.3 mhz, 50 kw;

WVUC-FM: 93.1 mhz, 6 kw

**Formats:** All country

**Broker:** Ray H. Rosenblum (buyers)

**64% of KORN(AM)-KQRN(FM) Mitchell, S.D.**

**Price:** \$800,000

**Buyer:** Art Rew, Mitchell; owns 36% of stations before transfer

**Seller:** Rick DeSchepper et al., Mitchell

**Facilities:** AM: 1490 khz, 1 kw; FM: 107.3 mhz, 100 kw, ant. 450 ft.

**Formats:** AM: oldies; FM: rock 'n' roll

**WCAM(AM)-WPUB(FM) Camden, S.C.**

**Price:** \$550,000

**Buyers:** Calvin Chris Johnson (75%) and Dawn Mason King (25%), Lugoff, S.C.

**Sellers:** Gary M., Linda T. and John W. Davidson, Don LaDuke, Camden

**Facilities:** AM: 1590 khz, 1 kw day, 27 w night; FM: 94.3 mhz, 3.3 kw, ant. 299 ft.

**Formats:** AM: MOR; FM: adult contemporary

**KTAP(AM) Santa Maria-KIDI-FM Guadalupe, Calif.**

**Price:** \$475,000

**Buyer:** Emerald Wave Media, Santa Maria (co-owners/spouses George A. Ruiz, Palma Ann Case)

**Seller:** Boardwalk Broadcasting Co., Los Gatos, Calif. (Leo Kesselman, principal); no other broadcast interests. Note: Boardwalk had agreed to sell station to Hispanic Radio Partners LP for \$550,000 ("Changing Hands," March 25)

**Facilities:** AM: 1600 khz, 470 w day; FM: 105.5 mhz, 160 w, ant. 1,342 ft.

**Formats:** AM: classic Mexican; FM: regional Spanish

**WERK-AM-FM Muncie, Ind.**

**Price:** \$475,000

**Buyer:** Delaware County Broadcasters Inc., Martinsville, Ind. (David C. Keister, president). Keister owns WIOU(AM)-WZVZ(FM) Kokomo, WBAT(AM) Marion, WARU-AM-FM Peru, WKBB(AM)-WFMG(FM) Richmond, WHZR(FM) Royal Center and WCJC(FM) Van Buren, all Ind., and 49% of WVNI(FM) Nashville, Ind.

**Seller:** American Home Town Radio Corp., Fort Wayne, Ind. (Chris Caggiano, president); no other broadcast interests. Note: Stations were to be sold to Brewer Broadcasting of Muncie LLC for \$846,000 (B&C, Jan. 29)

**Facilities:** AM: 990 khz, 250 w day, 2 w night; FM: 104.9 mhz, 3 kw, ant. 328 ft.

**Formats:** Both oldies

**WYIS(AM)-WYSC-FM McRae, Ga.**

**Price:** \$250,000

**Buyer:** IMJ Broadcasting Inc., McRae (Edgar James Jensen, president/owner); no other broadcast interests

continues on page 78

# Changing Hands

continued from page 44

**Seller:** All Resource Inc., Bonita Springs, Fla.  
**Facilities:** AM: 1410 khz, 1 kw day; FM: 102.7 mhz, 3 kw, ant. 289 ft.  
**Formats:** AM: gospel; FM: country

## RADIO: FM

### KYKF(FM) San Fernando/Los Angeles, Calif.

**Price:** \$10.8 million  
**Buyer:** Liberman Broadcasting Inc., Los Angeles (co-owners Lenard and Jose Liberman); owns KBUE(FM) Long Beach/L.A., KKHJ(AM) Los Angeles and KWIZ(AM) Santa Ana/L.A., all Calif.; is buying KWIZ-FM Santa Ana

**Seller:** Chagal Broadcasting Inc., El Segundo, Calif. (Warren W. Chang, VP/50.2% owner); own KFOX(FM) and KREA(FM) Los Angeles  
**Facilities:** 94.3 mhz, 3 kw, ant. 95 ft.  
**Format:** Spanish

### KENZ(FM) (formerly KMXB) Orem/Salt Lake City, Utah

**Price:** \$5.8 million for stock (includes \$300,000 consulting agreement)  
**Buyer:** Citadel Broadcasting Co., Bigfork, Mont. (Lawrence R. Wilson, president/19.1% owner; ABRY Broadcast Partners II LP, 37.2% owner); owns KAPN-AM-KUBL-FM Salt Lake City; is buying KBER-FM Ogden/Salt Lake City and is time broker for KFNZ(AM) (formerly KCONR)-KBEE(FM) Salt Lake City. Citadel also owns KATM-FM, KHOP-FM and KBEE-AM Modesto, Calif.; KKMGM-FM and KKFM-FM Colorado Springs; KBUL-FM, KNEV-FM and KKOH-AM Reno, and KQOB-AM-FM, KMGA-FM and KHTL-AM, Albuquerque, N.M.; and KDRK-FM, KAEP-FM, KJRB-FM and KGA-AM Spokane, Wash.; is buying KKBR(FM) and KDWG(AM)-KCTR(FM) Billings and KMHK(FM) (formerly KBMJ) Hardin/Billings, Mont.; KCMX-AM-FM Ashland, KLRF(FM) Brownsville, KUGN-AM-FM Eugene, KBOY-FM and KTMT-AM-FM Medford and KAKT(FM) (formerly KROG) Phoenix, all Ore., and KFLD(AM)-KORD-FM Richland and KXRK(FM) Walla Walla, Wash.; also is buying KDJK(FM) Modesto/Oakdale, Calif.; KKLI(FM) Widefield/Colorado Springs, and KASY(FM) Albuquerque, KHFN(AM) (formerly KMBA) Los Ranchos de Albuquerque/Albuquerque-KHFM(FM) Albuquerque, N.M.

**Sellers:** Richard D. Rees, Eric D. and Scott R. Slaymaker, Austin, Tex. Rees and Eric Slaymaker own

KNNC(FM) Georgetown/Austin, Tex.  
**Facilities:** 107.5 mhz, 45 kw, ant. 2,850 ft.  
**Format:** New rock

### KBOM(FM) Los Alamos, N.M.

**Price:** \$2.475 million (includes \$200,000 noncompete agreement)  
**Buyer:** W. Russell Withers Jr., Mount Vernon, Ill.; owns KVSF(AM) Santa Fe, N.M.; WMIX-AM-FM Mount Vernon; KOKX-AM-FM Keokuk, Iowa, and KAPE (AM)-KGMO(FM) Cape Girardeau, Mo.  
**Seller:** Tesuque Radio Co., Santa Fe, N.M. (John C. Herklotz, chairman); no other broadcast interests  
**Facilities:** 106.7 mhz, 15.5 kw, ant. 1,948 ft.  
**Format:** Oldies

### WCHZ(FM) Harlem/Augusta, Ga.

**Price:** \$1.2 million  
**Buyer:** Beasley Broadcast Group, Naples, Fla. (George G. Beasley; president/owner); owns WGAC(AM)-WGOR(FM) Martinez/Augusta, Ga., and WAJY(FM) New Ellenton, S.C./Augusta (for other holdings, see "Changing Hands," Sept. 30)  
**Seller:** GMR MO Inc., Whitefish, Mont. (Frank Copsidas Jr., owner); owns KZTO(AM) Ottawa, Kan.; is selling KTOZ-FM Marshfield, Mo.; has LMA with KHTO-FM Mount Vernon Mo. Copsidas owns CP for FM at Columbia Falls, Mont.  
**Facilities:** 95.1 mhz, 5.7 kw, ant. 440 ft.  
**Format:** Modern rock  
**Broker:** Bergner & Co.

### WBCD-FM Chattahoochee, Fla./Headland, Ala.

**Price:** \$745,000  
**Buyer:** Gulf South Communications Inc., Dothan, Ala. (Clay E. Holladay, president/80% owner); owns WDJR(FM) Enterprise, Ala.  
**Seller:** Styles Broadcasting Inc., Panama City, Fla. (joint owners Thomas A. DiBacco, Kim E. Styles); owns 40% of WRBA(FM) Springfield and WAKT(FM) Panama City, Fla.; has LMA with WDLF(AM) Panama City Beach. Note: Styles bought station for \$500,000 ("Changing Hands," May 20).  
**Facilities:** 105.3 mhz, 6 kw, ant. 328 ft.  
**Format:** Adult contemporary

### KBMI(FM) Roma, Tex.

**Price:** \$150,000  
**Buyer:** Timon Auto and Equipment Leasing Corp., Roma (John Edward Peel, president/owner); no other broadcast interests  
**Seller:** Grant Communications Group Inc., Pella, Iowa (Douglas R. Smiley, president); no other broad-

cast interests  
**Facilities:** 97.7 mhz, 3 kw, ant. 298 ft.  
**Format:** Spanish

### KESO(FM) (formerly KJIB) South Padre Island, Tex.

**Price:** \$139,980  
**Buyer:** Alternative Broadcasting Corp., Brownsville, Tex. (Susan Lundborg, president/owner). Lundborg is general partner in KZSP(FM) South Padre Island and KVPC(FM) San Joaquin, Calif.; owns 33% of WBZO(FM) Bay Shore, N.Y.  
**Seller:** F.W. Hannel, Henry, Ill.  
**Facilities:** 92.7 mhz, 3 kw, ant. 279 ft.  
**Format:** Dark

### Option to buy 51% of KXBZ(FM) Manhattan, Kan.

**Price:** \$56,100  
**Buyer:** Manhattan Broadcasting Co. Inc., Manhattan (Richard T. Wartell, president/20% owner); owns KMAN(AM)-KMKF(FM) Manhattan and construction permit for KTDF(FM) Manhattan  
**Seller:** Michael D. Law, Olathe, Kan.; owns construction permit for FM in Emporia, Kan.  
**Facilities:** 104.7 mhz, 50 kw, ant. 1,068 ft.  
**Format:** Country

### KJUL(FM) North Las Vegas

**Price:** Assumption of debt  
**Buyer:** Syndicated Communications Venture Partners II LP, Silver Spring, Md. (Herbert P. Wilkins Sr., 53.4% owner of general partner Wilkens and Jones LP); owns KMJK(FM) Buckeye, Ariz.; is buying WDRZ(FM) Mt. Clemens, Mich., and KISF(FM) Lexington, Mo. (from seller); has interest in company applying for FM in Sacramento, Calif.  
**Seller:** Eight Chiefs Inc., Phoenix (Arthur Mobley, president); no other broadcast interests  
**Facilities:** 104.3 mhz, 100 kw, ant. 1,181 ft.  
**Format:** Nostalgia

## RADIO: AM

### KSD(AM) St. Louis

**Price:** \$10 million  
**Buyer:** Dorsey Group Inc., St. Louis (Tim Dorsey, principal); no other broadcast interests  
**Seller:** EZ Communications Inc., Fairfax, Va. (Alan Box, president); is being bought by American Radio Systems Corp. Together the companies own or are buying KFNS(AM)-KEZK-FM, KSD-FM and KYKY(FM) St. Louis (for other holdings, see "Changing Hands," Oct. 28).  
**Facilities:** 550 khz, 5 kw

## Broadcasting

**Format:** News/talk  
**Broker:** Gary Stevens & Co. (buyer)

**KGGN(AM) Gladstone, Mo.**

**Price:** \$450,000

**Buyer:** Mortenson Broadcasting Company, Lexington, Ky. (Jack M. Mortenson, president/owner); for holdings, see "Changing Hands," Oct. 21

**Seller:** Michael B. Gliner, Lenexa, Kan.; owns WREN(AM) Topeka, Kan., and WBAJ(AM) Blythewood, S.C.; is buying WASG(AM) Atmore and WZEW-FM East Brewton, Ala., and WZNO(AM) Pensacola, Fla.; is selling KSRX(AM) El Dorado, Kan.; has applied to build FM in South Tucson, Ariz.

**Facilities:** 890 khz, 1 kw day

**Format:** Dark

**Broker:** Jorgenson Broadcast Brokerage Inc. (seller)

**KBRO(AM) Bremerton and KNTB(AM) Lakewood/Tacoma, Wash.**

**Price:** \$350,000

**Buyer:** Washington Broadcast Management Co. Inc., Houston (Fred Lundgren, president/owner)

**Seller:** KLDY Inc., Tacoma, Wash. (Josephine Baine, president)

**Facilities:** KBRO: 1490 khz, 1 kw; KNTB: 1480 khz, 1 kw day

**Format:** KBRO: big band; KNTB: contemporary Christian

**WHAL(AM) Shelbyville, Tenn.**

**Price:** \$250,000 cash

**Buyer:** Hopkins-Hall Broadcasting Inc., Shelbyville (joint owners/spouses Nadine A. and Paul A. Hopkins); owns WLJ(AM) Shelbyville

**Seller:** Cromwell Group Inc., Nashville (Bayard H. Walters, president/owner). Walters owns WZPC(FM) Shelbyville; WHQQ(FM) Charleston, WYDS(FM) Decatur, WFYR(FM) Elmwood, WMCJ(FM) Mattoon (to be Neoga), WVEL(AM)-WGLO(FM) Pekin and WSHY(AM)-WEJT(FM) Shelbyville, all Ill.; WKCM(AM) Hawesville, Ky.—WLME(FM) Cannelton, Ind.; WKCM-FM Hawesville and WBIO(FM) Philpot, Ky., and WCTZ(AM) Clarksville and WQZQ-FM Dickson, Tenn.

**Facilities:** 1400 khz, 1 kw

**Format:** Soft rock

**WWLO(AM) Gainesville, Fla.**

**Price:** \$200,000 (includes \$50,000 noncompete agreement)

**Buyer:** Karisma Communications Southeast Inc., Boca Raton, Fla. (Hilda Dawson, president/owner). Dawson owns WTMG-FM Williston, Fla.

**Seller:** Carl J. Auel, West Palm Beach, Fla.; co-owns KKXX(AM) Par-

adise and KYIX(FM) South Oroville, Calif.; owns 50.1% of KKMC(AM) Gonzales, Calif.; 50% of WCHP(AM) Champlain, N.Y.; 33.3% of KKVV(AM) Las Vegas, and 50.1% of CP for WORL(AM) Christmas, Fla.

**Facilities:** 1430 khz, 2.5 kw day

**Format:** Gospel

**KOFE(AM) St. Maries, Idaho**

**Price:** \$140,000

**Buyer:** Pentacle Broadcasting LLC, San Antonio (Frank Janda, VP/40% owner); no other broadcast interests

**Seller:** Terry C. Duffey, St. Maries; no other broadcast interests

**Facilities:** 1240 khz, 1 kw day, 500 w night

**Format:** C&W

**WQSA(AM) Sarasota, Fla.**

**Price:** \$135,000

**Buyer:** Crystal Broadcasting Inc., Indianapolis (Joseph F. Newman, president/9.8% owner)

**Seller:** Horizon Communications Inc., Rosselle, Ill. (E.F. Schwarzer, president)

**Facilities:** 1220 khz, 1 kw day, 600 w night

**Format:** Dark

**WDL(AM) Huntsville, Ala.**

**Price:** \$110,000

**Buyer:** James K. Sharp, Huntsville

**Seller:** Debco Productions Inc., Huntsville (Roger Jones, principal)

**Facilities:** 1000 khz, 10 kw day

**Format:** Music of Your Life

**WZNO(AM) Pensacola, Fla.**

**Price:** \$85,000 plus assumption of notes

**Buyer:** 1230-AM Broadcasting Corp., Lenexa, Kan. (co-owners Michael B. and Dara Gliner). Michael Gliner owns WREN(AM) Topeka, Kan.; KGGN(AM) Gladstone, Mo., and WBAJ(AM) Blythewood, S.C.; is buying WASG(AM)-

WZEW(FM) East Brewton, Ala.; is selling KSRX(AM) El Dorado, Kan.; has applied to build AM in South Tucson, Ariz.; is president of company that has applied to build FM in Flint, Mich.

**Seller:** Florida Information Radio Inc., Pensacola (David McDonald, principal); no other broadcast interests

**Facilities:** 1230 khz, 1 kw

**Format:** Religion

**KTEM(AM) Temple, Tex.**

**Price:** \$76,000 cash

**Buyer:** Richard Parker, Corsicana, Tex.; owns 14% of KYKZ(FM) Lake Charles, La.

**Seller:** Lynn Woolley, Temple

**Facilities:** 1400 khz, 1 kw

**Format:** News/talk

**KOSG(AM) Camden, Ark.**

**Price:** \$30,000

**Buyer:** New Horizon Ventures Inc., Dallas (Jeff and Stacy Lott, each 45% owners); no other broadcast interests

**Seller:** High Top Broadcasting Inc., Paris, Tex. (J. Howard Rogers, president); no other broadcast interests

**Facilities:** 1450 khz, 1 kw

**Format:** Not available

**WHDM(AM) McKenzie, Tenn.**

**Price:** \$1 plus assumption of obligations

**Buyer:** Su-Mat Broadcasting Inc., McKenzie (Martha Bennett, president/owner); no other broadcast interests

**Seller:** Southwind Communications Inc., McKenzie; no other broadcast interests

**Facilities:** 1440 khz, 500 w day

**Format:** Dark

—Compiled by Elizabeth A. Rathbun

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# CLOSED!

WNWO-TV, Toledo, Ohio from Toledo Television Investors, L.P., Ralph E. Becker, Chairman and Victor Kopko, Vice President to Malrite Communications Group, Inc., Milton Maltz, Chairman & CEO, Kevan A. Fight, Executive VP-Finance & CFO for \$39,500,000.

Brian E. Cobb  
Broker

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CHARLES E. GIDDENS  
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## Broadcasting

### Big deal

The following station-sale application, previously reported in BROADCASTING & CABLE, was made public recently by the FCC: SFX Broadcasting Inc.'s \$25.25 million-purchase of wwyz(FM) Waterbury, Conn., from the Gilmore family.

**Seller:** Greencastle Broadcasting Co., Greencastle (Robert L. Thomas, president); no other broadcast interests

**Facilities:** 94.3 mhz, 3.5 kw, 430 ft.

**Formats:** Country, religious, gospel

**KLLR(FM) Amarillo, Tex.**

**Price:** \$325,000

**Buyer:** DragonFly Communications LLC, Amarillo (Allen Dawson III, manager/75% owner); no other broadcast interests

**Seller:** West Jewell Management Inc., Amarillo (Stan Tafoya, president); owns KARX(FM) Claude, Tex.

**Facilities:** 99.7 mhz, 21.5 kw, 351 ft.  
**Format:** Music of the '60s, '70s and '80s

**51% of WEHM(FM) East Hampton, N.Y. (transfer of control)**

**Price:** \$300,000

**Buyer:** Frederic M. Seegal, Amagansett, N.Y. (before transfer, 0% owner; after transfer, 51% owner); East Hampton Broadcasting Group Inc., licensee of WEHM(FM) and company transaction concerns, has applied for FM in Southampton, N.Y.

**Seller:** Leonard I. Ackerman and Michael P. Schulhof, East Hampton (before transfer, each 50% owner; after transfer 5.03% and 18.37% owner, respectively)

**Facilities:** 96.7 mhz, 4.3 kw, 383 ft.

**Formats:** Adult contemporary, jazz, news/talk

### RADIO: AM

**WISR(AM) Butler, Pa.**

**Price:** \$730,000 (including \$30,000 noncompete agreement)

**Buyer:** WBUT Inc., Butler (Robert C. Brandon, president/22.16% owner); owns WBUT(AM)-WLER(FM) Butler

**Seller:** Butler Broadcasting Co., Butler (Joel W. Rosenblum, president); no other broadcast interests

**Facilities:** 680 khz, 250 w day

**Format:** Adult contemporary

**KWTR(AM) Creedmoor, Tex.**

**Price:** \$623,000

**Buyer:** Yellow Rose Communications, Round Rock, Tex. (Gloria Burdette, president/owner); owns KIKY(FM) Hutto, Tex. Burdette owns

20% of KRTO(FM) West Covina, Calif.  
**Seller:** Lower Colorado River Authority, Austin (C. Patrick Oles Jr., director); Oles has interest in KCFP(TV) Austin.

**Facilities:** 1530 khz, 10 kw

**Format:** Weather, community information

**KDSX(AM) Denison-Sherman, Tex.**

**Price:** \$359,077.59

**Buyer:** Sock Hop Radio AM 950 Inc., Sherman (W.R. Kerr, president); no other broadcast interests

**Seller:** Metrosound of North Texas LLC (Richard E. Witkowski, manager); owns KWSM(FM) Sherman. Witkowski has 49% interest in application for FM in Winona, Tex.

**Facilities:** 950 khz, 500 w

**Format:** C&W

**WTCL(AM) Chattahoochee, Fla.**

**Price:** \$55,000

**Buyer:** Metz Inc., Rockford, Ill. (Todd J. Van Dyke, president/33% owner); no other broadcast interests

**Seller:** Brian Matthew Malenius, Tallahassee, Fla.; no other broadcast interests

**Facilities:** 1580 khz, 5 kw day

**Format:** Oldies, religious, urban

**KRVM(AM) (formerly KDUK) Eugene, Ohio**

**Price:** Donation

**Buyer:** Lane County School District No. 4J, Eugene (Virginia Thompson, director); owns KRVM(FM) Eugene, KSYD(FM) Reedsport and KAVE(FM) Oakridge, Ore.

**Seller:** Quack Radio Corp., Las Vegas (Richard Dames, principal); Dames has interest in KTCX(FM) Beaumont, Tex.

**Facilities:** 1280 khz, 5 kw day, 1 kw night

**Format:** Sports

—Compiled by Jessica Sandin

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# The deal that wasn't

*SFX, EZ agree to disagree; Evergreen unaffected in Philly*

By Elizabeth A. Rathbun

**C**all it a case of consolidation run amuck.

It sounded ambitious when it was announced: A \$350 million transaction involving radio group owners SFX Broadcasting Inc., EZ Communications Inc. and Evergreen Media Corp., and 10 of their radio stations in Philadelphia and Charlotte, N.C. (B&C, Sept. 9).

On Nov. 27, SFX complained that EZ and Evergreen were taking too long to come to terms on the swap that would have provided the platform for the three-way deal. SFX pulled out, but left the door open for "a swap or acquisition of some sort" later, a company news release says.

A scant five days later, on Dec. 2, EZ said it had come to terms with Evergreen, but it too declined to go to the next level with SFX.

"We all kept trying to take everybody's issues into account and that's why it took so long," an EZ official says, calling the process "the world's hardest negotiation." Among the issues causing trouble were antitrust questions raised by the Justice Department, FCC ownership limits and the planned merger of EZ into American Radio Systems Corp.

The official notes, "There is no shortage of deal experience in this crowd. I think we just hit our limit....This one may have gotten overly complicated."

Under the terms of the EZ/Evergreen deal, which still stands, EZ will give its Philadelphia radio stations—WUSL(FM) and WIOQ(FM)—to Evergreen, along with \$10 million (Evergreen already owns or is buying three FMs in Philadelphia). In return, Evergreen will swap its four Charlotte FMs (and two AMs) to EZ, giving EZ six FMs there.

To reach the FCC's local ownership cap of no more than five FMs in a major market, EZ will put one of Evergreen's Charlotte stations, WRFX(FM), in trust and eventually sell or swap it.

The earlier, more complicated plan had EZ bundling its WSSS(FM) Charlotte with Evergreen's WRFX-FM Kannapolis/Charlotte and WNKS-FM Charlotte, and swapping all three to SFX. SFX then was to toss \$64.8 million cash and its WTDR(FM) Statesville/Charlotte to EZ.

The final tally in Charlotte was to have been: EZ adding three FMs and

two AMs to its WSOC-FM, with SFX adding three FMs to its WLYT(FM).

As it stands now in Charlotte, EZ has five FMs rather than four. SFX sticks with two FMs rather than four.

Evergreen's plans for Philadelphia are not affected. The latest deal, however, also needs Justice and FCC approval.

Neither Evergreen Chairman Scott Ginsburg nor SFX Executive Chairman Robert F.X. Sillerman returned telephone calls seeking comment.

But SFX is not suffering its loss in Charlotte. "Since entering into the original letter of intent...WTDR, which we were to have given up, has outperformed those stations we were to have acquired," Sillerman said in a statement. The station's market share rose 19% among adults 25-54, according to Arbitron's latest numbers, SFX said.

EZ also put a positive spin on the deal that fell apart. The "consideration...will be comparable to the previous deal," president Alan Box said in a statement. "Our new alignment of stations gives us the opportunity to have five FMs in Charlotte rather than four," Box added. "This is also a much simpler structure, involving two parties instead of the far more complicated three-way deal."

## Granite grabs WB in Detroit

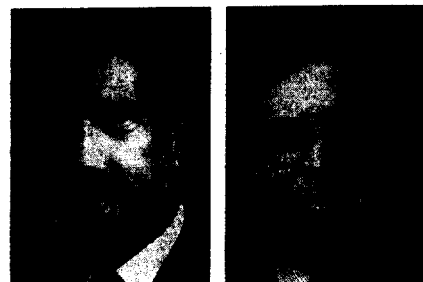
With one deal, W. Don Cornwell and his Granite Broadcasting Corp. have acquired their first TV station in a top 10 market—and their first WB network affiliate.

Last Tuesday Granite said it will buy WXON(TV) Detroit (ch. 20) for \$175 million cash from Aben E. Johnson Jr. (see "Changing Hands," right). The deal is subject to FCC approval.

Detroit is the nation's ninth-largest TV market, according to Nielsen. A station there boosts Granite's reach from nearly 6% of U.S. TV households to about 8%, the company says. Granite also will cover 78% of Michigan's TV households with its ownership of WXON and WWMT (TV) Grand Rapids/Kalamazoo and its LMA with WLAI(TV) Lansing.

When Granite was approached about WXON, "we really jumped on it," Cornwell says. "There are increasingly fewer opportunities to buy stations in the top 20 markets...and the top 10 is even scarcer."

Cornwell declines to reveal what



**Bob Sillerman (l) and Alan Box put the brakes on a very complex deal.**

cash-flow multiple the deal amounts to, but says he expects it to be about 11 times 1997 cash flow. The station is "undermanaged," he says. "There's a lot of upside." Cornwell hopes to turn that around with "more aggressive sales tactics" that appeal to WB's younger-skewing audience.

He is "cautiously optimistic" about the network, he says. "[It] has made some real progress."

Although WB is backing buyers of top 100 TV stations, that was not the case in this deal, Cornwell says. "They have not approached us on that."

"It's an adventuresome move," investment banker Steve Pruett says of the deal. WXON does not exactly fit in with Granite's other stations.

Each of Granite's 10 other TVs is affiliated with one of the Big Three networks. "We're not totally wedded to the three, though we clearly still have that bias," Cornwell says. He points out that KEYE-TV Austin, Tex., was a Fox affiliate when Granite bought it; it switched to CBS as part of the Fox/New World affiliation swaps.

Nor does WXON do news, programming that Granite promotes at most of its other stations.

Key to the WXON deal was that "in a world of consolidation, size is going to matter" when it comes to negotiating with syndicators for product, Cornwell says. "Being one of WB's biggest affiliates will at least mean they're nice to us."

## Changing Hands

*The week's tabulation of station sales*

TV

### WXON(TV) Detroit

**Price:** \$175 million cash

**Buyer:** Granite Broadcasting Corp., New York (W. Don Cornwell, chairman); owns KSEE(TV) Visalia/Fresno and KNTV(TV) San Jose/Monterey/Salinas, Calif.; WEEK-TV Peoria/Bloom-

ington, Ill.; WPTA(TV) Fort Wayne, Ind.; WMMT(TV) Grand Rapids/Kalamazoo, Mich.; WKBW-TV Buffalo and WTVH(TV) Syracuse, N.Y.; KEYE-TV Austin, Tex., and KBJR-TV Duluth, Minn./Superior, Wis.; is buying WEEK-FM (formerly WIVR) Eureka/Bloomington, Ill.; has TBA with WLAJ(TV) Lansing, Mich.

**Seller:** Aben E. Johnson Jr., Detroit; owns KNWS(TV) Houston

**Facilities:** Ch. 20, 1,200 kw visual, 120 kw aural, ant. 961 ft.

**Affiliation:** WB Network

**Broker:** H.B. La Rue Media Brokers

**Construction permit for WLCB-TV Leesburg/Orlando, Fla.**

**Price:** \$20,000

**Buyer:** Good Life Broadcasting Inc., Orlando, Fla. (Kenneth R. Mikesell, president/14.3% owner); no other broadcast interests

**Seller:** Central Florida Educational Television Inc. c/o Trinity United Methodist Church, Lighthouse Point, Fla. (Brian Brightly, principal); no other broadcast interests

**Facilities:** Ch. 45

**COMBOS**

**WHMA-AM-FM Anniston, Ala.**

**Price:** At least \$25.05 million (\$15.05

**Proposed station trades**

By the following stations, all sales, less net liabilities, are conditional on the approval of the FCC and the completion of all necessary regulatory requirements.

Involving the sale of station assets

THIS WEEK

TVs ☐ \$135,020,000 ☐ 3

Combos ☐ \$69,898,899 ☐ 8

FMs ☐ \$24,824,643 ☐ 9

AMs ☐ \$150,000 ☐ 1

Total ☐ \$22,293,342 ☐ 21

SO FAR IN 1996:

TVs ☐ \$10,430,892,145 ☐ 95

Combos ☐ \$11,999,023,436 ☐ 336

FMs ☐ \$2,582,882,463 ☐ 391

AMs ☐ \$200,040,306 ☐ 242

Total ☐ \$25,192,758,350 ☐ 1,064

SAME PERIOD IN 1995:

TVs ☐ \$3,313,875,545 ☐ 131

Combos ☐ \$2,459,891,971 ☐ 216

FMs ☐ \$755,916,981 ☐ 350

AMs ☐ \$97,213,846 ☐ 188

Total ☐ \$6,652,356,249 ☐ 882

SOURCE: BROADCASTING & CABLE

million plus \$20 million for CP for Class C-1 FM facility, \$13 million for CP for Class C-2 FM facility or \$10 million for CP for Class C-3 facility or below)

**Buyer:** Susquehanna Radio Corp., York, Pa. (Louis J. Appel Jr., chair-

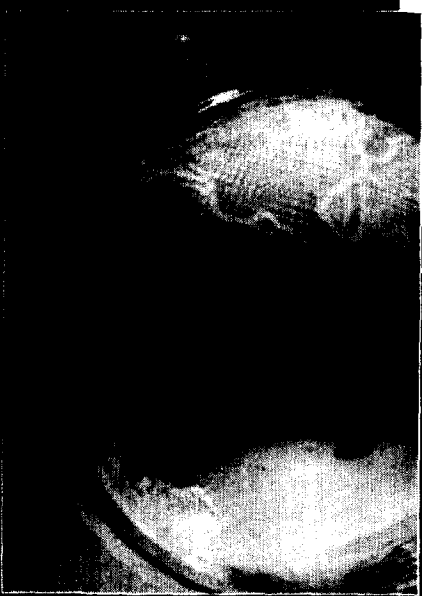
man; David E. Kennedy, president); owns KNBR(AM)-KFOG(FM) San Francisco; WNNX(FM) Atlanta; WFMS(FM) and WGRL(FM) Indianapolis; WRRM(FM) Cincinnati; WSBA(AM)-WARM-FM York, Pa.; KTCK(AM) and KLIF(AM)-KPLX(FM) Dallas/Fort Worth and KRBE-FM Houston, and WGH-AM-FM Norfolk, Va.; is buying KHQT-FM Los Altos, Calif., and 51% of KNBR-FM Haltom City/Dallas/Fort Worth, Tex. (see item below); is selling WARM(AM) Scranton/Wilkes-Barre and WMGS(FM) Wilkes-Barre/Scranton, Pa. (plus LMAs for WBHT [FM] Mountain Top/Wilkes-Barre and WKQV[FM] Olyphant/Wilkes-Barre and JSA for WKQV[AM] Scranton/Wilkes-Barre, all Pa.). Susquehanna Cable Co. owns cable systems in York and Shelbyville, Ind.

**Seller:** Sapphire Broadcasting Inc., Teaneck, N.J. (Hoyt J. Goodrich, partner); owns KTHX(FM) Carson City, Nev. Goodrich has interests in WGSN (AM) Huntington, WMJC(FM) Smithtown, WRHD(AM) Riverhead and WRCN-FM West Hampton Beach, all N.Y.; WZNT-FM San Juan, WOYE-FM Mayaguez and WCOM(FM) (formerly WLDI) Bayamon, all P.R.

**Facilities:** AM: 1390 khz, 5 kw day, 1 kw night; FM: 100.5 mhz, 100 kw,

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ant. 1,141 ft.

**Formats:** AM: news/talk; FM: contemporary country

**Broker:** Larry Patrick (buyer)

**WTKT(AM)-WXZZ(FM) Georgetown/Lexington and WKQQ(FM) Lexington, Ky.**

**Price:** \$24 million

**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 70% owner); owns WLAP(AM)-WMXL(FM) Lexington and WWYC-FM Winchester, Ky.; is buying WSFR(FM) Corydon, Ind./Louisville, WVEZ(FM), WDJX-FM, WFIA-AM and WHKW-AM Louisville, and intellectual rights to WHKW-FM Louisville

■ Jacor also owns KHTS-FM San Diego and XTRA-AM-FM Tijuana, Mexico/San Diego, Calif.; KBPI(FM), KOA (AM)-KRFX(FM) and KHOW(AM)-KHIH(FM), all Denver, and KBCO-AM-FM Boulder/Denver and KTLK(AM) Thornton/Denver; WGST(AM)-WPCH(FM) and WKLS-FM Atlanta; WDAF(AM)-KYYS(FM) Kansas City, Mo., and KATZ(AM)-KMJM(FM) St. Louis and KNJZ-FM Alton, Ill./St. Louis; WKRC-TV, WCKY(AM), WOFX(FM), WLW (AM)-WEBN(FM), WKRC(FM) and WWNK (FM), all Cincinnati, WTVN(AM)-WLWQ (FM) Columbus and WSPD-AM and WVKS(FM) Toledo and WRVF-FM Beaver Creek/Toledo, all Ohio; KEX(AM)-KKRZ (FM) Portland and KKCW(FM) Beaverton/Portland, Ore.; WWST-FM and WMYU-FM Knoxville, Tenn., and the following Florida stations: WJGR (AM)-WQIK-FM and WZAZ(AM) Jacksonville, WJBT(FM) Green Cove Springs/Jacksonville and WSOL-FM Brunswick, Ga./Jacksonville, WBRD(AM) Palmetto-WDUV(FM) Bradenton/Tampa, WXTB(FM) Clearwater/Tampa, WTBT (FM) New Port Richey/Tampa and WTSP-TV St. Petersburg/Tampa, WFLA(AM)-WFLZ(FM) Tampa and WAMR (AM)-WCTQ(FM) Venice. ■ Jacor is buying KOGO(AM)-KKLQ-FM, KCBQ(AM) (plans to sell) and KIOZ(FM), all San Diego; WSPB(AM)-WSRZ-FM Sarasota, CP for WYNE(FM) Coral Cove/Sarasota and CP for WEDD(FM) Englewood/Venice, all Fla.; KIDO(AM)-KLTB(FM) Boise and KARO(FM) Caldwell/Boise, Idaho; WMT-AM-FM Cedar Rapids and WHO(AM)-KLYF(FM) Des Moines, Iowa; WIOT-AM-FM Toledo, Ohio, and KTWQ (AM)-KMGW-FM Cheyenne, Wyo., and Wyoming Radio Network; is exchanging KOPA(AM)-KSLX(FM) Scottsdale/Phoenix for KPOP (AM) and KGB-FM San Diego, and WTSP-TV St. Petersburg/Tampa, Fla., for KIIS(AM)-KFMC(FM) Los Angeles, KSDO(AM)-KCLX-FM San Diego and WDAE(AM)-WUSA-FM Tampa; has LMA with WGST-FM Atlanta; is selling KSEG-FM

## Big Deals

The following station-sale applications, previously reported in BROADCASTING & CABLE, were made public last week by the FCC:

■ \$160 million purchase of KSBW (TV) (ch. 8) Salinas/Monterey, Calif.; WEYI(TV) (ch. 25) Saginaw/Flint, Mich., and WROC-TV (ch. 8) Rochester, N.Y., by Hicks, Muse, Tate & Furst Inc. from Smith Broadcasting Partners LP (Nov. 11, "Top of the Week")

and KRXQ(FM) Roseville/Sacramento, Calif. ■ Jacor also is buying Regent Communications Inc., which owns KUDL-FM and KMXV(FM) Kansas City, Mo.; KSNE-FM and KFMS-FM Las Vegas; WEZL(FM) and WXLV(FM) Charleston, S.C., and KKAT(FM) Ogden/Salt Lake City and KALL(AM)-KODJ(FM) Salt Lake City; is buying KWNR(FM) Henderson, Nev., and KUTQ-FM Bountiful and KZHT(FM) Provo, Utah; has time brokerage agreements with KBGO-FM Las Vegas and WSJW(FM) Louisville; is selling KKDD(AM) North Las Vegas, and WLQT(FM) Kettering/Dayton and WDOL(FM) Englewood/Dayton, Ohio

**Seller:** Village Communications Inc., Chapel Hill, N.C. (James A. Heavner, president); owns WCHL(AM) Chapel Hill

**Facilities:** WTKT: 1580 khz, 10 kw day, 45 w night; WXZZ: 103.3 mhz, 1.8 kw, ant. 706 ft.; WKQQ: 98.1 mhz, 100 kw, ant. 561 ft.

**Formats:** WTKT: urban contemporary; WXZZ: alternative rock; WKQQ: AOR

**Broker:** Media Venture Partners

**WLIP(AM)-WIL(FM) Kenosha, Wis.**

**Price:** \$8.5 million

**Buyer:** Pride Communications LLC, Crystal Lake, Ill. (James H. Hooker, managing member/47.3% owner); owns WAIT(AM)-WZSR-FM Crystal Lake/Woodstock, Ill. Hooker owns 38.8% of WZXA(FM) Sturtevant, Wis. **Seller:** Independence Broadcasting Corp., Naples, Fla. (Peter Sulick, president); no other broadcast interests

**Facilities:** AM: 1050 khz, 250 w; FM: 95.1 mhz, 50 kw, ant. 384 ft.

**Formats:** AM: full service; FM: classic rock

**WMOG(AM) Brunswick, WHFX(FM) St. Simons Island/Waycross/Brunswick and WFGA-FM and WBGA(FM) Waycross/Brunswick, all Savannah, Ga.**

**Price:** \$5.4 million

**Buyer:** Root Communications Inc., Daytona Beach, Fla. (James L. Devis, president); owns KMVT(TV) Twin Falls, Idaho; is selling WLKF(AM) Lakeland and WNDB(AM) Daytona Beach-WTSM(FM) (formerly WNDB) Ormond-by-the-Sea, Fla. (see item, below)

**Seller:** Rowland South Georgia Radio Inc., Brunswick (co-owners/spouses Marshall W. Rowland Sr. and Carol C. Rowland); no other broadcast interests. Note: Rowland bought WMOG and WHFX in May for \$350,000.

**Facilities:** WMOG: 1490 khz, 1 kw; WHFX: 92.7 mhz, 6 kw, ant. 340 ft.; WFGA-FM: 103.3 mhz, 100 kw, ant. 1,200 ft.; WBGA: 102.5 mhz, 100 kw, ant. 980 ft.

**Formats:** WMOG: MOR; WHFX: adult contemporary; WFGA-FM: soft adult contemporary; WBGA: country

**Broker:** Jorgenson Broadcast Brokerage (seller)

**WNDB(AM) Daytona Beach-WTSM (FM) (formerly WNDB) Ormond-by-the-Sea, Fla.**

**Price:** \$3.6 million

**Buyer:** Black Crow Broadcasting Inc., Daytona Beach (J. Michael Linn, president/joint owner with Nicole Linn); owns WKRO(FM) Edgewater, Fla. Linns also jointly own 20% of WJBX(FM) Fort Myers Beach and WROC(FM) Fort Myers Villas, Fla.

**Seller:** Root Communications Ltd., Daytona Beach (James L. Devis, president); is buying WMOG (AM) Brunswick, WHFX(FM) St. Simons Island/Waycross/Brunswick and WFGA-FM and WBGA(FM) Waycross/Brunswick, all Savannah, Ga. (see item, above)

**Facilities:** AM: 1150 khz, 1 kw; FM: 95.7 mhz

**Formats:** AM: news/talk; FM: '70s

**KNRO(AM) Redding-KARZ(FM) Burney/Redding, Calif.**

**Price:** \$1.2 million

**Buyer:** Power Curve Inc., Carefree, Ariz. (John C. Power, president/owner). Power is president of Northern California Broadcasting Inc.; Northern Lights Broadcasting LLC (also 60% owner); Power Surge Inc.; Redwood Broadcasting Inc., and Redwood MicroCap Fund Inc. These companies own KNNN-FM Central Valley/Redding and KRDG(FM) (formerly KHZL) Shingletown/Redding; are buying KLXR(AM) Redding; are selling KNSN(AM) Chico and KHSL-FM Paradise, Calif.; have applied to build TVs in Pocatello, Idaho; Butte, Great Falls and Missoula, all Mont., and Marquette, Mich.; have applied to

build FMs in Payson, Ariz.; Los Molinos and Shasta Lake City, Calif., and Mesquite, Nev.

**Seller:** Merit Broadcasting Corp., Redding (Jeff Martin, president); owns KATA(AM) Arcata and KFMI(FM) Eureka, Calif.

**Facilities:** AM: 600 khz, 1kw; FM: 106.1 mhz, 100 kw, ant. 2,000 ft.

**Formats:** AM: news/talk; FM: adult contemporary

**40% of WHTG(AM)-WAYZ-FM Waynesboro, Pa.**

**Price:** \$1,068,699

**Buyer:** John Ver Standig, Eileen Gail Lehrer and Brian Madden as trustees of Ver Standig 1996 Children's Trusts, Bethesda, Md. John Ver Standig owns 53% of WCBG(AM) Chambersburg and WSRT(FM) Mercersburg, Pa.; WAMM-FM Bridgewater and WSWA, WHBG and WOPO(FM) Harrisonburg, Va.; has TBA with WPKZ(FM) Elkton, Va.

**Seller:** Helen Ver Standig, Washington; no other broadcast interests

**Facilities:** AM: 1380 khz, 1 kw day; FM: 101.5 mhz, 50 kw, ant. 230 ft.

**Formats:** Both contemporary country

**WTOX(AM)-WHMX(FM) Lincoln, Me.**

**Price:** \$80,000

**Buyer:** Bangor Baptist Church, Bangor, Me. (Rev. Richard Rockwell, president/11.1% owner); owns WHCF-FM Bangor

**Seller:** Key Bank of Maine, Portland, Maine (Michael V. Lugli, VP)

**Facilities:** AM: 1450 khz, 1 kw; FM: 105.7 mhz, 50 kw, ant. 413 ft.

**Formats:** Both dark

**RADIO: FM**

**51% of CP for KNBR-FM Haltom City/Dallas/Fort Worth, Tex.**

**Price:** At least \$13.705 million (\$13.705 million loan plus share purchase and construction costs)

**Buyer:** Susquehanna Radio Corp.; owns 49% of KNBR-FM; is buying WHMA-AM-FM Anniston, Ala. (see item, above)

**Seller:** Marcos A. Rodriguez Jr., Dallas

**Facilities:** Not available

**KCFE(FM) Eden Prairie, Minn.**

**Price:** \$6 million (\$3.4 million + \$2.6 million assumption of liabilities)

**Buyer:** Trusts of James R. Cargill II and Susan M. Cargill, St. Paul (James R. and Susan M. Cargill, trustees). Cargills jointly own WLOL(AM) Brooklyn Park, WREV-FM Cambridge, KREV(FM) Lakeville and KLBB(AM) St. Paul, all Minn.

**Seller:** Southwest Suburban Broadcasting Inc., Wayzata, Minn. (Raymond O. Mithun Jr., owner); no other

broadcast interests

**Facilities:** 105.7 mhz, 3 kw, ant. 328 ft.

**Format:** New adult contemporary

**WGCO-FM Midway, S.C./Savannah, Ga.**

**Price:** \$2.5 million

**Buyer:** New Adventure Communications Inc., Bluefield (Michael R. Shott, president; Adventure Communications Inc., 50% owner); owns WFXH-AM-FM and WJY(FM) Hilton Head Island, S.C./Savannah, Ga. (for other holdings, see "Changing Hands," Nov. 4)

**Seller:** Clark Broadcasting Co., Bethesda, Md. (Michael Douglass, president); owns WLTO(FM) Nicholasville and WLRO(FM) Richmond, Ky., and WCYK(AM)-WVAO-FM Crozet/Charlottesville, WCYK-FM and WKDW(AM)-WSVO-FM Staunton/Charlottesville and WINF(AM) Waynesboro, all Va.

**Facilities:** 98.3 mhz, 100 kw, ant. 981 ft.

**Format:** Oldies

**Broker:** Serafin Bros. (seller)

**WUMX(FM) Charlottesville, Va.**

**Price:** \$1.1 million

**Buyer:** Air Virginia Inc., Charlottesville (David G. Mitchell, president/70% owner). Mitchell owns 20% of WKMC (AM) Roaring Springs and WHPA(FM) Hollidaysburg, Pa.

**Seller:** Spectrum Broadcasting Corp., Washington (Deborah M. Royster, president); no other broadcast interests

**Facilities:** 107.5 mhz, 6 kw

**Format:** Adult contemporary

**KTLE-FM Tooele, Utah**

**Price:** \$650,000

**Buyer:** Roy W. and Elizabeth E. Simmons Charitable Unitrust, Salt Lake City (H.H. Simmons, trustee); owns KNOS(AM)-KRZN(FM) Albuquerque, KIVA (AM) Corrales, KIOT(FM) Los Lunas, KZKL(FM) Rio Rancho and KZRQ(FM) Santa Fe, all N.M.; KDLY(AM)-KSFI(FM) and KRSP-FM Salt Lake City and KDXU (AM)-KSNN-FM St. George, Utah; has TBA with KQMB(FM) Midvale, Utah; has applied to build FM at Brigham City, Utah

**Seller:** Local Broadcasters Inc., Tooele (Mary F. and John L. Kirigin, principals); no other broadcast interests

**Facilities:** 92.1 mhz, 1.4 kw, ant. -35 ft.

**Format:** Country

**WXGL-FM Topsham/Portland, Me.**

**Price:** \$497,000

**Buyer:** Great Eastern Media, Stoneham, Mass. (Colin S. Hiscock, Christopher M. Outwin, owners); no other broadcast interests

**Seller:** Robert J. Cole, Yarmouth, Me.; owns WCME(FM) Booth Bay Harbor, Me., and WAAW(FM) Williston, S.C.; is selling WSNV(FM) Howland/Bangor, Me.

**Facilities:** 95.5 mhz, 3 kw, ant. 456 ft.

**Format:** Oldies

**Broker:** New England Media Inc.

**CP for FM at Salinas, Calif.**

**Price:** \$295,000

**Buyer:** KCTY AM & KRAY FM Inc., Red Bluff, Calif. (Robert L. and Deanna J. Williams Trust); owns KCTY (AM)-KRAY(FM) Salinas

**Seller:** Villamil FM Radio, Watsonville, Calif. (Julio A. Villamil, partner); no other broadcast interests

**Facilities:** 97.9 mhz

**CP for WCCZ(FM) Pinckneyville, Ill.**

**Price:** \$12,643

**Buyer:** Gregory G. and Gordon A. Showalter, DuQuoin, Ill.; no other broadcast interests

**Seller:** Kenneth W. and Jane A. Anderson, Marion, Ill. (Note: Deal undoes earlier sale of CP to Dennis Doelitzsch for \$10,000)

**Facilities:** 104.3 mhz, 3.5 kw, ant. 276 ft.

**RADIO: AM**

**WFOM(AM) Marietta/Atlanta, Ga.**

**Price:** \$450,000

**Buyer:** Midwestern Broadcasting Co. Inc., Atlanta (Lewis W. Dickey, president/99.7% owner); owns 79% of WALR(FM) Athens and WCNN(AM) North Atlanta, Ga.; is buying WALR(AM) Atlanta; also owns WWWM(AM) Toledo-WWM-FM Sylvania/Toledo, Ohio. Dickey has interest in WNPL-FM Mt. Juliet, Tenn.

**Seller:** WFOM Inc., Toccoa Falls, Ga. (Paul Alford, principal); owns WRAF (FM) Toccoa Falls and WCOP(AM) Warner/Robins, Ga.; WOUS(FM) Belvedere, S.C.

**Facilities:** 1230 khz, 1 kw

**Format:** Adult contemporary

**CP for KRKN(AM) Eldon, Iowa**

**Price:** \$165,000

**Buyer:** O-Town Communications Inc., Mankato, Minn. (Donald Linder, president/60% owner); owns KKS(FM) Edyville, Iowa. Linder has interests in KARP(FM) Glencoe, KTOE(AM) Mankato, KDOG(FM) North Mankato, KXAX(FM) and KXAC(FM) St. James, KWOM(AM) Watertown and KITN(FM) Worthington, all Minn.

**Seller:** Sample Broadcasting Co. LP, Ottumwa (Carmela Sample, president); no other broadcast interests

**Facilities:** 104.3 mhz, 25 kw, ant. 328 ft.

—Compiled by Elizabeth A. Rathbun

## Changing Hands

The week's tabulation  
of station sales

### Proposed station trades

By dollar volume and number of sales;  
does not include mergers or acquisitions  
involving substantial non-station assets

#### THIS WEEK

TVs  $\square$  \$132,500  $\square$  1  
Combos  $\square$  \$25,535,800  $\square$  7  
FMs  $\square$  \$22,998,379  $\square$  17  
AMs  $\square$  \$5,780,600  $\square$  10  
Total  $\square$  \$54,447,279  $\square$  35

#### SO FAR IN 1996

TVs  $\square$  \$10,487,824,645  $\square$  99  
Combos  $\square$  \$12,033,784,236  $\square$  345  
FMs  $\square$  \$2,628,006,860  $\square$  417  
AMs  $\square$  \$212,820,906  $\square$  254  
Total  $\square$  \$25,362,436,647  $\square$  1,115

#### SAME PERIOD IN 1995

TVs  $\square$  \$3,587,475,545  $\square$  140  
Combos  $\square$  \$2,490,610,569  $\square$  222  
FMs  $\square$  \$778,426,481  $\square$  361  
AMs  $\square$  \$102,919,747  $\square$  207  
Total  $\square$  \$6,974,890,248  $\square$  930

Source: BROADCASTING & CABLE

### TV

**Option to buy construction permit for WKRP-TV Charleston/Huntington, W.Va.**  
**Price:** \$132,500

**Buyer:** Mountaineer Broadcasting Corp., Ridgefield, Conn. (William L. Kepper, president/owner). Kepper owns 5% of WXXV-TV Gulfport, Miss.; 2% of WVGW-TV Lewisburg, W.Va.  
**Seller:** WKRP-TV Inc., Charleston; no other broadcast interests

**Facilities:** Ch. 29, 5,000 kw visual, 500 kw aural, ant. 1,491 ft.

### COMBOS

**WARM(AM) Scranton-WMGS(FM) Wilkes-Barre, Pa. (plus LMAs for WBHT-FM Mountain Top/Wilkes-Barre and WKQV-FM Olyphant/Wilkes-Barre and JSA for WKQV(AM) Pittston/Scranton/Wilkes-Barre, all Pa.)**

**Price:** \$11 million

**Buyer:** Tele-Media Broadcasting Co., Bellefonte, Pa. (Robert E. Tudek, president/50% owner); owns WTAD (AM)-WQCY(FM) and WMOS(FM) Quincy, Ill.; WBLF(AM) Bellefonte, WEST(AM)-WLEV(FM) Easton, WOKK(FM) Edensburg, WRKZ(FM) Hershey, WGLU(FM) Johnstown, WIKN(FM) Port Matilda, WRSC(AM) State College, WQWK(FM) University Park and WQXA-AM-FM York, all Pa.; WLKW(AM)-WWLI(FM) and WPRO(AM) Providence, R.I.; is buying WAZL(AM)-WXMT(FM) Hazleton/Wilkes-Barre, Pa.; has TBA with WAZL(AM)-WZMT(FM) Hazleton, Pa.

**Seller:** Susquehanna Radio Corp., York, Pa. (Louis J. Appel Jr., chairman; David E. Kennedy, president); owns KNBR(AM)-KFOG(FM) San Francisco; WNNX(FM) Atlanta; WFMS(FM) and WGRL(FM) Indianapolis; WRRM(FM) Cincinnati; WSBA(AM)-WARM-FM York, Pa.; KTCK(AM) and KLIF(AM)-KPLX(FM) Dallas/Fort Worth and KRBE-FM Houston, and WGH-AM-FM and WLTJ(FM) Norfolk, Va.; is buying WHMA-AM-FM Anniston, Ala.; KHTX-FM Carson City, Nev. (to be Fair Oaks/Sacramento, Calif.), KHQT-FM Los Altos, Calif., and 51% of CP for KNBR-FM Haltom City/Dallas/Fort Worth. Susquehanna Cable Co. owns cable systems in York and Shelbyville, Ind.

**Facilities:** WARM: 590 khz, 5 kw; WMGS: 92.9 mhz, 5.3 kw, ant. 1,384 ft.

**Formats:** WARM: news/talk; WMGS: adult contemporary

**WOLZ(FM) Fort Myers and WKII(AM)-WFSN(FM)\* (formerly WEEJ) Port Charlotte/Fort Myers, Fla.**

**Price:** \$11 million

**Buyer:** Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president); owns/is buying WCKT(FM) Lehigh Acres/Fort Myers and WXRW-FM Naples Park/Fort Myers, and WQMF(FM) Jeffersonville, Ind./Louisville, Ky. (see item, below). For other holdings, see "Changing Hands," Dec. 16.

**Seller:** Osborn Communications Corp., Greenwich, Conn. (Frank D. Osborn, president); Osborn Communications Corp., Greenwich, Conn. (Frank D. Osborn, president); owns 50% of WDRR(FM) Sanibel/Fort Myers; owns WAAX(AM)-WQEN(FM) Gadsden/Tuscaloosa, Ala.; WWNC(AM)-WKSF(FM) Asheville, N.C.; WING-FM Dayton/Springfield, Ohio; WTJS(AM)-WTNV(FM) Jackson and WYNU(FM)\* Milan/Jackson, Tenn., and WKWK-AM-FM, WWVA (AM)-WQVK(FM) and WEGW(FM)\*, all Wheeling, and WHLX(FM)\* Bethlehem/Wheeling, W.Va.; is buying WACT-AM-FM Tuscaloosa (see item, below), WHOS(AM)-WDRM-FM (formerly WKRM-FM) Decatur/Huntsville, WBPB(AM) Huntsville and WTXF-FM Fayette/Tuscaloosa, Ala.; is selling WJSU-TV Anniston, Ala. (\*=Osborn is buying)  
■ Osborn is being bought by Capstar Broadcasting Partners, which owns WINE(AM)-WRKI(FM) Brookfield, WNLK (AM)-WEFX(FM) Norwalk and WSTC (AM)-WKHL(FM) Stamford, all Conn.; WJBR-AM-FM Wilmington, Del.; WMYM (AM)-WLRO-FM Cocoa, WMMB(AM)-

## BOTTOM LINE

### More Orlando OKs

As expected, the Justice Department has signed off on Paxson Communications Corp.'s deal-makings in Orlando, Fla., Paxson says. Justice already has approved Chancellor Broadcasting Co.'s radio holdings there (B&C, Dec. 16).

Along with Cox Broadcasting Inc., the companies were being investigated for possible antitrust violations after their dealings reduced the number of station owners in the market from 14 at the beginning of the year. The companies also would control 96% of the market's radio revenue.

Paxson says it now is free to own four FMs and two AMs in Orlando.

It also operates an LMA with WIRB (TV) Orlando.

### Nexstar buys more TVs

ABRY Broadcast Partners-backed Nexstar Broadcasting Group is buying its second and third TV stations: WTWO(TV) Terre Haute, Ind., and KQTV(TV) St. Joseph, Mo. Both stations operate on Ch. 2; WTWO is an NBC affiliate and KQTV is an ABC affiliate. The stations are owned by TCS Television Partners LP, which is backed by Martin Pompadur. Nexstar in June bought WYOU-TV Scranton/Wilkes-Barre, Pa., for at least \$23.3 million. The price for WTWO and KQTV was not disclosed.

### Triathlon out of race?

Robert F.X. Sillerman-backed Triathlon Broadcasting Co. is looking to "maximize shareholder value," perhaps through the sale of the company. "Strategic alliances and additional acquisitions" also are being considered, CEO Norman Feuer said in a Dec. 17 news release. Triathlon owns, is buying or operates 40 radio stations in seven Western markets: Little Rock, Ark.; Colorado Springs; Wichita, Kan.; Lincoln and Omaha, both Nebraska, and Spokane and Tri-Cities, both Washington.

Triathlon's stock closed at \$8.19 the day of the announcement. On Dec. 26 it closed at \$8.25.

—EAR

## Broadcasting

WGDD-FM Melbourne, WHKR-FM Rockledge, WZZR(FM) Stuart, WKQS(FM) Gifford/Vero Beach and WOOL(FM) and WAXE(AM)-WAVW(FM) Vero Beach, all Fla.; WPUT(AM) Brewster, WVIB(FM) Mount Kisco, WVVB(FM) Patterson, and WFAS-AM-FM White Plains, all N.Y.; WBVB(FM) Coal Grove and WIRO(AM) and WMLV(FM) Ironton, Ohio; WAEB-AM-FM Allentown and WZZO(FM) Bethlehem, Pa.; WKEE-AM-FM and WHRD(AM) Huntington, WTCR-AM Kenova/Huntington-WTCR-FM Huntington, and WZZW(AM) Milton and WFXN-FM Milton/Huntington, all W.Va.

**Facilities:** WOLZ: 95.3 mhz, 97 kw, ant. 453 ft.; WKII: 1070 khz, 3.1 kw day, 260 w night; WFSN: 100.1 mhz, 100 kw, ant. 450 ft.

**Formats:** WOLZ: oldies; WKII: adult standards; WFSN: oldies

**KHJJ(AM)-KGMX(FM) Lancaster/Palmdale, Calif.**

**Price:** \$1,437,500

**Buyer:** Point Broadcasting Co., Santa Monica, Calif. (95% owner; John Q. Hearne, president/owner); owns KBET(AM) Santa Clarita and KKZZ(AM)-KOCF(FM) Oxnard/Ventura and KTRO(AM) Port Hueneme-KCAQ(FM) Oxnard/Ventura, Calif.; is buying KHJJ(AM)-KGMX-FM Lancaster, KUTY(AM) Palmdale-KLKK-FM Rosamond and KXSP(AM) Ventura-KTND(FM) Ojai/Ventura, all Calif.

**Seller:** Eric-Chandler Communications of Antelope Valley Inc., Encino, Calif. (Tom Miserendino, Robert Geddes, owners); no other broadcast interests

**Facilities:** AM: 1380 khz, 10 kw night; FM: 106.3 mhz, 3 kw, ant. 210 ft.

**Formats:** AM: news/talk; FM: adult contemporary

**Broker:** Media Venture Partners

**WACT-AM-FM Tuscaloosa, Ala.**

**Price:** \$1 million

**Buyer:** Osborn Communications Corp.; WAAX(AM)-WQEN(FM) Gadsden/Tuscaloosa, Ala.; is buying WHOS(AM)-WDRM-FM (formerly WKRM-FM) Decatur/Huntsville, WBPH(AM) Huntsville and WTXF-FM Fayette/Tuscaloosa, Ala.; is selling WOLZ-FM, WFSN-FM Fort Myers and WKII(AM) Port Charlotte/Fort Myers, Fla. (see item, above)

**Seller:** Taylor Communications Corp., Tulsa, Okla. (Edward L. Taylor, chairman/owner); is buying, then selling, WYIQ(FM) Warner Robins/Macon, Ga. (see item, below); is selling XWQTK(AM) Macon, XWIBB-FM Fort Valley/Macon and XWITK(AM)-WRBG(FM) Warner Robins/Macon, all Ga., and WXNR(FM) Grifton, N.C.

**Facilities:** AM: 1420 khz, 5 kw day, 108 w night; FM: 105.5 mhz, 1.5 kw, ant. 400 ft.

**Formats:** AM: religion; FM: country

**Broker:** Media Services Group Inc.

**WBNM(AM)-WALJ-FM Gordon/Macon, Ga.**

**Price:** \$575,000

**Buyer:** Roberts Communications Inc. (Michael A. Roberts, owner)

**Seller:** Griffith Communications Inc., Macon (Benjamin W. Griffith III, president); no other broadcast interests

**Facilities:** AM: 1120 khz, 10 kw day,

2.5 kw night; FM: 107.1 mhz, 2.25 kw, ant. 541 ft.

**Formats:** AM: full-service; FM: new adult contemporary

**Broker:** Media Services Group Inc.

**KDAP-AM-FM Douglas, Ariz.**

**Price:** \$375,000

**Buyer:** KASA Radio Hogar Inc., Phoenix (Moises Herrera Sr., president); owns KASA(AM) Phoenix

**Seller:** KDAP Inc., Douglas (Howard Henderson, principal)

**Facilities:** AM: 1450 khz, 1 kw; FM: 96.5 mhz, 3 kw, ant. 30 ft.

**Formats:** AM: Spanish; FM: country



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**WESR-AM-FM Onley, Va.**

**Price:** \$148,300 for stock

**Buyer:** Charles Russell and Dennis Cope, Hallwood and Wallops Island, Va.

**Seller:** Benjamin Ferguson and Gloria Jennings, Salem and Pennsville, N.J.

**Facilities:** AM: 1330 khz, 5 kw day, 51 w night; FM: 103.3 mhz, 50 kw, ant. 320 ft.

**Formats:** AM: talk; FM: adult contemporary

**RADIO: FM**

**KOND-FM (formerly KEYH-FM) Cleveland, Tex.**

**Price:** \$10 million

**Buyer:** Preferred Media Group Inc., Houston (Gerald M. Birnberg, secretary/25.1% owner)

**Seller:** Texas Classical Radio Inc., Houston (M.S. Stude, owner). Stude owns KRTS(FM) Seabrook, Tex.

**Facilities:** 97.1 mhz, 100 kw, ant. 981 ft.

**Format:** Classical

**WSUS(FM) Franklin, N.J.**

**Price:** \$4 million-\$5 million

**Buyer:** Nassau Broadcasting Partners LP, Princeton, N.J. (Louis F. Mercatanti Jr., president/33.4% owner; Spectrum Equity Investors LP, 50.7% owner); owns WJLK-AM-FM Asbury Park and WQNJ(FM) Ocean Acres/Asbury Park and WNNJ-AM-FM Newton, N.J.; WWHH(AM) Princeton, WPST-FM Trenton, N.J./Philadelphia, WHCY(FM) Blairstown, N.J./Stroudsburg and WVPO(AM)-WSBG-FM Stroudsburg, all Pa.; is buying WTTM(AM)-WCHR(FM) Trenton, all N.J.; has LMA with option to buy WOBN(AM) Lakewood-WOBN-FM Toms River, N.J.

**Seller:** WSUS Communications Inc., Franklin (James Normoyle, principal); no other broadcast interests

**Facilities:** 102.3 mhz, 590 w, ant. 745 ft.

**Format:** Adult contemporary

**Broker:** Serafin Bros. Inc.

**KDNO(FM) Delano/Bakersfield, Calif.**

**Price:**

\$1.75 million

**Buyer:** Hemisphere Broadcasting LLC, Fresno, Calif. (co-owners Clifford N. Burnstein, Peter D. Mensch); owns KKXX-FM, KRAB-FM and KHIS-AM-KSMJ-FM (formerly KHIS-FM) Bakersfield, KYNO(AM)-KJFX-FM and KFRR-FM Fresno, KSTT-FM and KSLY-FM San Luis Obispo and KXFM-FM Santa Maria, all Calif.; is building KSEA(FM) Greenfield, Calif.

**Seller:** Tape Networks Inc., Delano (Richard Palmquist, principal); no other broadcast interests

**Facilities:** 98.5 mhz, 50 kw, ant. 499 ft.  
**Format:** Sacred music

**KEZE(FM) (formerly KSPQ) Spokane, Wash.**

**Price:** \$1.2 million

**Buyer:** Z-Rock Communications Corp., Boca Raton, Fla. (A.M. Hochstadt, president/48% owner); owns KNJY(FM) Spokane

**Seller:** Melinda Boucher Read, Spokane; owns 45% of KTBI(AM) Ephrata, Wash.; is building KTAC(FM) Ephrata

**Facilities:** 96.9 mhz, 6 kw, ant. 535 ft.  
**Format:** Religion

**KMXM(FM) (formerly KAKO) Gooding and KIKX(FM) (formerly KRAZ) Ketchum, Idaho**

**Price:** \$1,118,379 (\$943,379 assumption of obligations)

**Buyer:** FM Idaho Co., Atlanta (co-owners Wendell M. and Lydia C. Starke); is buying KLVJ-AM-FM Mountain Home, Idaho

**Seller:** Idaho Broadcasting Consortium Inc., Santa Rosa, Calif. (Frederic W. Constant, president). Constant owns KSAC(FM) Sutter Creek, Calif.; has applied to build FM in Healdsburg, Calif.

**Facilities:** KMXM: 100.9 mhz, 100 kw, ant. 481 ft.; KIKX: 104.7 mhz, 100 kw, ant. 1,679 ft.

**Formats:** Both dark

**Broker:** Exline Co. (seller)

**KBYB(FM) El Dorado, Ark./Monroe, La.**

**Price:** \$575,000

**Buyer:** Gulfstar Communications Inc., Austin, Tex. (John D. Cullen, president; Hicks Muse Tate & Furst, owner); owns WJBO(AM)-WFMF(FM) and WYNK-AM-FM Baton Rouge and the following Texas stations: KLVJ (AM)-KYKR (FM) Beaumont, KKMY(FM) Orange/Beaumont, WTAW(AM)-KTSR(FM) College Station, KRYS-AM-FM and KMXR (FM) Corpus Christi and KNCN(FM) Sinton/Corpus Christi, KIIZ-FM Killeen and KNRV-FM Harker Heights/Killeen, KKAM (AM)-KFMX-FM and KRLB-FM Lubbock, KAFX-FM Diboll/Lufkin, KKYR-AM-FM Texarkana, KNUE(FM) and KTYL-FM Tyler, KISX(FM) Whitehouse/Tyler, WACO-AM-FM and KWTX-AM-FM Waco, KBRQ(FM) Hillsboro/Waco and KIXS(FM) Victoria and KLBV(FM) Bloomington/Victoria, all Tex.; is buying KEZA(FM) and KKIX(FM) Fayetteville, KWHN(AM)-KMAG(FM) Fort Smith and KKZO(FM) Lowell, all Ark.; KIOC-FM Beaumont and KFYO(AM)-KZII(FM) Lubbock, Tex., and KCQL(AM) Aztec/Farmington, KKFG (FM) Bloomfield/Farmington and KTRA (FM) and KDAG(FM) Farmington, N.M.; is selling KCHX(FM) Midland, Tex.; has time brokerage agreement with KAGG

(FM) Madisonville, Tex.

**Seller:** KIXK Inc., El Dorado, Ark. (Charles Shinn, president); no other broadcast interests

**Facilities:** 96.1 mhz, 100 kw, ant. 228 ft.

**Format:** Country

**Broker:** Whitley Media

**WXST(FM) Loudon, Tenn.**

**Price:** \$550,000

**Buyer:** Horne Radio LLC, Knoxville, Tenn. (61% owner; Douglas A. Horne, chief manager)

**Seller:** Tellico Sound Ltd. LP, Knoxville (Debbie Greenwood, president); no other broadcast interests

**Facilities:** 105.3 mhz, 6 kw, ant. 328 ft.  
**Format:** Oldies

**WKYL(FM) Lawrenceburg, Ky.**

**Price:** \$525,000

**Buyer:** Davenport Broadcasting Inc., Frankfort, Ky. (C. Michael Davenport, president)

**Seller:** Vernon R. Baldwin Inc., Fairfield, Ohio (Vernon R. Baldwin, president); owns WKYL(FM) Lawrenceburg, Ky., and WCNW(AM) Fairfield and WNLN(FM) Harrison, Ohio. Baldwin owns WWXL(AM)-WWLT(FM) Manchester and WVRB(FM) Wilmore, Ky. jointly owns 90% of WRKG(AM)-WZLE(FM) Lorain, Ohio.

**Facilities:** 102.1 mhz, 3 kw, ant. 328 ft.  
**Format:** Soft adult contemporary

**KWBR(FM) Pismo Beach/Arroyo Grande, Calif.**

**Price:** \$500,000

**Buyer:** American General Media, Towson, Md. (co-owners/siblings Anthony S. Brandon, L. Rogers Brandon); owns KKAL(AM) Arroyo Grande and KZOZ-FM San Luis Obispo, Calif.; WYDE(AM) Birmingham-WRAX-FM Trussville, Ala.; and KKCL-FM Lorenzo/Lubbock and KWFS-FM Wichita Falls, Tex. Brandons also own KGEO(AM)-KGFH-FM Bakersfield and KDOB-FM Paso Robles, Calif.; 50% of KCID-FM Caldwell/Boise, Idaho; KTMN-FM Los Alamos and KNYN(FM) Santa Fe, N.M., and KQOL-FM Boulder City, Nev. Anthony Brandon owns 67% of KERN-AM-FM Bakersfield; wwwg(AM) Rochester, N.Y., and KWFS(AM) Wichita Falls, Tex.; has interest in WWLG(AM) Baltimore and WASA(AM) Havre de Grace, Md.

**Seller:** Maverick Broadcasting Co., Bakersfield, Calif. (James H. Elison, principal); no other broadcast interests

**Facilities:** 95.3 mhz, 4.2 kw, ant. 390 ft.

**Format:** AOR

**WWDZ(FM) Danville, Ill.**

**Price:** \$500,000

**Buyer:** Neuhooff Broadcasting Corp., Springfield, Ill. (Geoffrey H. Neuhooff, president/60% owner); owns WDAN (AM)-WDNL(FM) Danville

**Seller:** Rollings Communication Corp., St. Louis (Dale Rollings, owner); owns WKTW(FM) Tuscola, WZNK (FM) Sullivan and WWPZ(FM) Danville, all Ill.; is selling WBAN(AM) Rantoul, Ill.  
**Facilities:** 94.9 mhz, 6 kw, ant. 328 ft.  
**Format:** Classic rock

## KONZ(FM) Arizona City, Ariz.

**Price:** \$400,000

**Buyer:** Brentlinger Broadcasting Inc., Scottsdale, Ariz. (Jayson R. Brentlinger, 66.7% owner); co-owns 66.7% of KRIM(FM) Payson, Ariz.  
**Seller:** Phillip T. Zeni Sr., Phoenix (court-appointed receiver for Arizona City Broadcasting Corp.)  
**Facilities:** 106.3 mhz, 3 kw, ant. 298 ft.  
**Format:** Dark

## WFIX(FM) Rogersville, Ala.

**Price:** \$400,000

**Buyer:** Shoals Broadcasting Corp., Tuscumbia, Ala. (co-owners Mark A. Pyle, C. Jeffry Chandler)  
**Seller:** Pulaski Broadcasting Inc., Pulaski, Tenn. (Hershel Lake, president); owns WKSR-AM-FM Pulaski, Tenn.; is selling WKNI(AM) Lexington, Ala.  
**Facilities:** 93.9 mhz, 2.25 kw, ant. 531 ft.  
**Format:** Classic rock

## WZBN(FM) Carthage, Ill.

**Price:** \$210,000

**Buyer:** Bick Broadcasting Co., Hannibal, Mo. (Frank C. Bick, chairman/46% owner); owns KRRY(FM) Canton, KHM0(AM) Hannibal and KICK-FM Palmyra, all Mo.  
**Seller:** Landmark Broadcasting Corp., Keokuk, Iowa (John Land, principal); no other broadcast interests  
**Facilities:** 92.1 mhz, 25 kw, ant. 328 ft.  
**Format:** Oldies

## WZIO(FM) South Webster, Ohio

**Price:** \$200,000

**Buyer:** IM-Media Broadcasting Inc., Jackson, Ohio (Steven R. Lanier, president/25% owner)  
**Seller:** South Webster Broadcasting Inc., Portsmouth, Ohio (Dee Mauk, president); no other broadcast interests  
**Facilities:** 94.9 mhz, 3 kw, ant. 320 ft.  
**Format:** '70s

## KYLS-FM Ironton, Mo.

**Price:** \$70,000

**Buyer:** Dockins Communications Inc., Sikeston, Mo. (Fred M. Dockins Sr., president/owner)  
**Seller:** David E. Smith Communica-

tions Inc., Fredericktown, Mo. (David E. Smith, president)

**Facilities:** Not available

**Format:** Not available

## KBUB(FM) Brownwood, Tex.

**Price:** Sale expenses

**Buyer:** Living Word Church of Brownwood Inc., Brownwood (Jack A. Ruth, president/25% owner); owns KPSM(FM) Brownwood

**Seller:** Criswell Center for Biblical Studies, Arlington, Tex. (Ronald L. Harris, VP); owns KSYE(FM) Frederick, Okla., and KCRN-AM-FM San Angelo, Tex.

**Facilities:** Not available

**Format:** Not available

## WYIQ(FM) Warner Robins/Macon, Ga.

**Price:** Assumption of certain obligations

**Buyer:** WIKS-FM Inc., Marietta, Ga. (Stephen J. Taylor, president/49.9% owner); is buying WWIQ(FM) Gray/Macon, WQTK(AM) Macon and WTK(AM)-WRBG(FM) Warner Robins/Macon, Ga. Taylor is son of seller, Edward L. Taylor, and owns 52% of WQBZ-FM (formerly WIBB-FM) Fort Valley/Macon, Ga.; 35.3% of WMDH-AM-FM New Castle, Ind., and 35.1% of WTLZ(FM) Saginaw, Mich.; is selling WIKS(FM) New Bern and WMGV(FM) Newport, N.C.  
**Seller:** Taylor Communications Corp. (Edward L. Taylor, chairman/owner/father of Stephen Taylor); is selling WACT-AM-FM Tuscaloosa, Ala. (see item, above); WQTK(AM) Macon, WIBB-FM Fort Valley/Macon and WTK(AM)-WRBG(FM) Warner Robins/Macon, all Ga., to buyer; is selling WXNR(FM) Grifton, N.C. Note: Taylor is in process of buying WYIQ for \$500,000 ("Changing Hands," Sept. 30)  
**Facilities:** 96.5 mhz, 1.99 kw, ant. 414 ft.

**Format:** Classic rock

## RADIO: AM

### KMJ1(AM) Sacramento, Calif., and

### KMPS(AM) Seattle

**Price:** \$3.5 million (\$2 million for KMPS; \$1.5 million for KMJ1)

**Buyer:** Salem Communications Corp., Camarillo, Calif. (co-owners/brothers-in-law Edward G. Atsinger III [president], Stuart Epperson); owns KGNW(AM) Burién/Seattle and KLFE (AM) Tacoma/Seattle, Wash. (for other holdings, see "Changing Hands," Dec. 16)

**Seller:** EZ Communications Inc./American Radio Systems Corp., Boston (Steven B. Dodge, president); owns/is buying KRAK-FM, KHTK(AM)-KNCL(FM), KXOA(AM), KQPT(FM), KCTC(AM)-KYMx (FM), KSSJ-FM and KSFM(FM) Sacra-

mento and KRPM(AM) (formerly KING), KYCW(FM), KMPS-FM and KZOK-FM Seattle and KBKS(FM) (formerly KCIN) Tacoma/Seattle; is selling KXOA-FM Sacramento (for other holdings, see "Changing Hands," Dec. 16)

**Facilities:** KMJ1: 1380 khz, 5 kw; KMPS: 1300 khz, 5 kw

**Formats:** KMJ1: sports; KMPS: country

**Broker:** Gary Stevens (seller)

## WH0Y(AM) Salinas, P.R.

**Price:** \$700,000

**Buyer:** Colon Radio Corp., Salinas (Martin Colon Rivera, president/owner); no other broadcast interests

**Seller:** Island Broadcasting Corp., Salinas (Juan Miguel Ortiz Emmanuelli, president)

**Facilities:** 1210 khz, 5 kw

**Format:** Spanish

## WXKN(AM) Newburg/Louisville, Ky.

**Price:** \$500,000

**Buyer:** Gore-Overgaard Broadcasting Inc., Dillard, Ga. (Cordell J. Overgaard, president/54% owner); owns KLAV(AM) Las Vegas and WTMR(AM) Camden, N.J./Philadelphia

**Seller:** River City Communications Inc., Louisville, Ky. (Michael Wix, principal); owns WRAQ(AM) Brevard, N.C.

**Facilities:** 680 khz, 1.3 kw day, 450 w night

**Format:** Talk

**Broker:** Force Communications & Consultants LLC

## WQWQ(AM) Muskegon Heights, Mich.

**Price:** \$400,000

**Buyer:** WLC Broadcasting Inc., Muskegon (Nathaniel W. Wells Jr., president/51% owner)

**Seller:** Muskegon Lakeshore Broadcasting Inc., Muskegon (David Marra, principal); no other broadcast interests

**Facilities:** 1520 khz, 10 kw day, 1 kw night

**Format:** Adult contemporary

## WDLR(AM) Delaware, Ohio

**Price:** \$200,000

**Buyer:** Robert G. Casagrande, Powell, Ohio; owns WAHC(FM) Circleville and WAKS(FM) Marysville, Ohio; has interest in company applying to build FM in Columbus, Ohio; is selling WNRJ(AM) Circleville

**Seller:** Radio Delaware Inc., Delaware (James Shaheen Sr., president/owner); no other radio interests

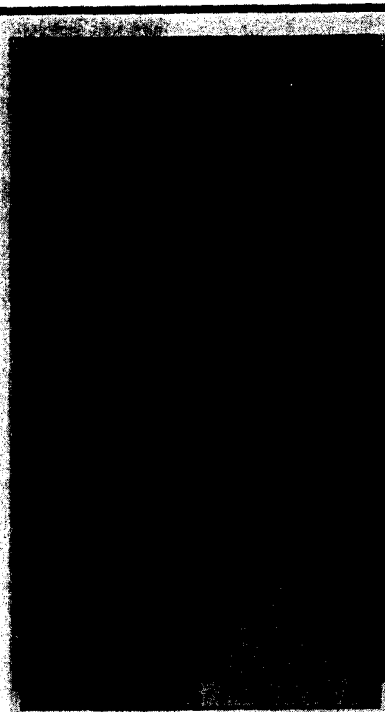
**Facilities:** 1550 khz, 500 w day, 29 w night

**Format:** News/talk

## KBA1(AM) Morro Bay, Calif.

**Price:** \$150,000

**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO;



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## Broadcasting

Zell/Chilmark Fund LP, 70% owner); owns KIIS(AM)-KFMC(FM) Los Angeles, KSDD(AM)-KCLX-FM and KHTS-FM San Diego and XTRA-AM-FM Tijuana, Mexico/San Diego, Calif.; KBPI(FM), KOA(AM)-KRFX(FM) and KHOW(AM)-KHIH(FM), all Denver, and KBCO-AM-FM Boulder/Denver and KTLK(AM) Thornton/Denver; WGST(AM)-WPCH(FM) and WKLS-FM Atlanta; WLAP(AM)-WMXL(FM) Lexington and WWYC-FM Winchester, Ky.; WDAF(AM)-KYYS(FM) Kansas City, Mo., and KATZ(AM)-KMJM(FM) St. Louis and KNJZ-FM Alton, Ill./St. Louis; WKRC-TV, WCKY(AM), WOFX(FM), WLW(AM)-WEBN(FM), WKRO(FM) and WWNK(FM), all Cincinnati, WTVN(AM)-WLWQ(FM) Columbus and WSPD-AM and WVKF(AM) Toledo and WRVF-FM Beavercreek/Toledo, Ohio; KEX(AM)-KKRZ(FM) Portland and KKCW(FM) Beaverton/Portland, Ore.; WWST-FM and WMYU-FM Knoxville, Tenn., and the following Florida stations: WJGR(AM)-WQIK-FM and WZAZ(AM) Jacksonville, WJBT(FM) Green Cove Springs/Jacksonville and WSOL-FM Brunswick, Ga./Jacksonville, WBRD(AM) Palmetto-WDUV(FM) Bradenton/Tampa, WXTB(FM) Clearwater/Tampa, WTBT(FM) New Port Richey/Tampa, WFLA(AM)-WFLZ(FM) and WDAE(AM)-WUSA-FM Tampa and WAMR(AM)-WCTQ(FM) Venice

■ Jacor is buying KOGO(AM)-KKLQ-FM, KCBQ(AM) (plans to sell) and KIOZ(FM), all San Diego; KCOL(AM)-KPAW(FM) Fort Collins and KGLL(FM) Greeley, Colo.; WSPB(AM)-WSRZ-FM Sarasota, CP for WYNF(FM) Coral Cove/Sarasota and CP for WEDD(FM) Englewood/Venice, all Fla.; KIDO(AM)-KLTB(FM) Boise and KARO(FM) Caldwell/Boise, Idaho; WMT-AM-FM Cedar Rapids and WHO(AM)-KLYF(FM) Des Moines, Iowa; WTKT(AM)-WXZZ(FM) Georgetown/Lexington, WKQQ(FM) Lexington, WSFR(FM) Corydon, Ind./Louisville, WVEZ(FM), WDJX-FM, WFIA-AM and WHKW-AM, all Louisville, Ky., and intellectual rights to WHKW-FM Louisville; WAHC(FM) Circleville, WAKS(FM) Marysville and WIOT-AM-FM Toledo, all Ohio, and KTWQ(AM)-KMGW-FM Cheyenne, Wyo., and Wyoming Radio Network; is exchanging KOPA(AM)-KSLX(FM) Scottsdale/Phoenix for KPOP(AM) and KGB-FM San Diego; has LMA with WGST-FM Atlanta; is selling KSEG-FM and KRXQ(FM) Roseville/Sacramento, Calif.

■ Jacor also is buying Regent Communications Inc., which owns KUDL-FM and KMXV(FM) Kansas City, Mo.; KSNE-FM and KFMS-FM Las Vegas; WEZL(FM) and WXLV(FM) Charleston, S.C., and KKAT(FM) Ogden/Salt Lake

City and KALL(AM)-KODJ(FM) Salt Lake City; is buying KWNH(FM) Henderson, Nev., and KUTQ-FM Bountiful and KZHT(FM) Provo, Utah; has time brokerage agreements with KBGO-FM Las Vegas and WSJW(FM) Louisville; is selling KKDD(AM) North Las Vegas, and WLQT(FM) Kettering/Dayton and WDOL(FM) Englewood/Dayton, Ohio  
**Seller:** Sarape Communications Inc., Laguna Beach, Calif. (Andy James Fakas, president); owns KNCR-FM Paso Robles, Calif.; is building KAGR-FM Morro Bay, Calif.

**Facilities:** 1150 khz, 5 kw

**Format:** Stardust

**Broker:** Jorgenson Broadcast Brokerage Inc. (buyer); Ray Stanfield & Associates (seller)

**WJFC(AM) Jefferson City, Tenn.**

**Price:** \$150,000

**Buyer:** Appalachian Educational Communication Corp., Bluff City, Tenn. (Kenneth C. Hill, president); owns WHCB(FM) Bristol, WPWT(AM) Colonial Heights and WKCV(AM) Kingsport, Tenn., and WHGG(FM) Roanoke Rapids, N.C.; is building FM in Murrels Inlet, S.C.; has applied to build FM in Beaufort, N.C.  
**Seller:** Eaton P. Govan III, Johnson City, Tenn.; owns WAEZ(FM) Elizabethton and WEZG(FM) Jefferson City, Tenn.

**Facilities:** 1480 khz, 500 w day

**Format:** Gospel

**50% of WZYX(AM) Cowan, Tenn.**

**Price:** \$80,000

**Buyer:** Tims Ford Broadcasting Co. Inc., Cowan (Charles W. Meye, president/40% owner)

**Seller:** Hughes M. Brewer, Sewanee, Tenn.

**Facilities:** 1440 khz, 5 kw day, 100 w night

**Format:** Country

**KIBL(AM) Beeville, Tex.**

**Price:** \$50,600

**Buyer:** Paulino Bernal, McAllen, Tex.

**Seller:** Ysidro Villarreal, Alma V. Moreno, Beeville; own KTKO(FM) Beeville  
**Facilities:** 1490 khz, 1 kw

**Format:** C&W

**WSTN(AM) Somerville, Tenn.**

**Price:** \$50,000

**Buyer:** Patria Communications Inc., South Holland, Ill. (co-owners Pierre A. and Donata R. Chestang); no other broadcast interests

**Seller:** Alfred L. Roberson III, West Helena, Ark.; no other broadcast interests

**Facilities:** 1410 khz, 500 w

**Format:** Dark

—Elizabeth A. Rathbun

## Changing Hands

*The week's tabulation  
of station sales*

### Proposed station trades

By dollar volume and number of stations  
does not include mergers or acquisitions  
involving substantial non-station assets

#### THIS WEEK:

TVs  $\square$  \$31,800,000  $\square$  1  
Combos  $\square$  \$224,600,000  $\square$  4  
FMs  $\square$  \$99,000,000  $\square$  4  
AMs  $\square$  \$0  $\square$  0  
Total  $\square$  \$355,400,000  $\square$  9

#### SO FAR IN 1997:

TVs  $\square$  \$19,030,000  $\square$  3  
Combos  $\square$  \$452,000,000  $\square$  18  
FMs  $\square$  \$268,329,168  $\square$  14  
AMs  $\square$  \$3,753,151  $\square$  10  
Total  $\square$  \$743,112,319  $\square$  45

#### SAME PERIOD IN 1996:

TVs  $\square$  \$18,000,000  $\square$  1  
Combos  $\square$  \$21,300,000  $\square$  3  
FMs  $\square$  \$7,000,000  $\square$  3  
AMs  $\square$  \$9,000  $\square$  2  
Total  $\square$  \$47,309,010  $\square$  9

Source: BROADCASTING & CABLE

### COMBOS

**WMCZ(FM)\*** Millbrook/Montgomery and **WZHT(FM)\*** Troy/Montgomery, Ala.; **WDOV(AM)-WDSO(FM)** Dover/Wilmington and **WSRV(FM)**, Smyrna/Wilmington, Del.; **KRMD-AM-FM\*** Shreveport, La.; **WWFG(FM)** Ocean City and **WOSC(FM)** Bethany Beach, Del./Ocean City, Md.; **WOAD(AM)** and **WKXI(AM)-WJMI(FM)** Jackson and **WKXI-FM** Magee/Jackson, Miss.; **WSIC(AM)-WFMX(FM)** Statesville/Charlotte, N.C.; **WCOS-AM-FM**, **WHKZ(FM)**, **WVOC(AM)** and **WSCQ(FM)\*** Columbia, **WESC-AM-FM** Greenville/Spartanburg, **WFNQ(FM)** Forest City, N.C./Greenville/Spartanburg and **WJMZ-FM\*** Anderson/Greenville/Spartanburg, all S.C.; **WNTW(AM)-WUSQ-FM** Winchester, **WFQX(FM)** Front Royal/Winchester, **WLNI(FM)\*\*** Lynchburg, **WROV(AM)** Roanoke/Lynchburg, **WROV-FM** Martinsville/Roanoke/Lynchburg and **WYYD(FM)** Amherst/Roanoke/Lynchburg, all Va.

\*=Seller is buying

\*\*=Seller has option to buy

Price: \$173 million

**Buyer:** Capstar Broadcasting Partners Inc., Austin, Tex. (R. Steven Hicks, president/3.2% owner; Thomas O. Hicks, ultimate owner/chairman, Hicks, Muse, Tate & Furst Inc.); owns **WINE(AM)-WRKI(FM)** Brookfield, **WNLK(AM)-WEFX(FM)** Norwalk

and **WSTC(AM)-WKHL(FM)** Stamford, all Conn.; **WJBR-AM-FM** Wilmington, Del.; **WOSN(FM)** Indian River Shores/Fort Pierce, **WZZR(FM)** Stuart, **WBBE(FM)** (formerly **WKQS**) Gifford/Vero Beach, **WQOL(FM)** and **WAXE(AM)-WAVW(FM)** Vero Beach, all Fla.; **WPUT(AM)** Brewster, **WZZN(FM)** (formerly **WVIB**) Mount Kisco, **WAXB(FM)** (formerly **WVVB**) Patterson and **WFAS-AM-FM** White Plains, all N.Y.; **WBVB(FM)** Coal Grove and **WIRO(AM)-WMLV(FM)** Ironton, Ohio; **WAEB-AM-FM** Allentown and **WZZO(FM)** Bethlehem, Pa.; **WKEE-AM-FM** and **WHRD(AM)** Huntington, **WTCR-AM** Kenova/Huntington-**WTCR-FM** Huntington, and **WZZW(AM)** Milton and **WFXN-FM** Milton/Huntington, all W.Va.; is buying **KASH-AM-FM** and **KENI(AM)-KBFX(FM)** Anchorage; **KVFX(FM)** Manteca, **KFIV(AM)-KJSN(FM)** Modesto and **KJAX(AM)** Stockton, all Calif.; **WMYM(AM)-WLRQ-FM** Cocoa, **WMMB(AM)-WGGD-FM** Melbourne and **WHKR-FM** Rockledge, all Fla., and **KDMI(AM)-KGGG(FM)** and **KHKI(FM)** Des Moines, Iowa ■ **Capstar** also is buying Osborne Communications Corp., which owns/is buying **WACT-AM-FM** Tuscaloosa, **WTXT-FM** Fayette/Tuscaloosa and **WAAX(AM)-WQEN(FM)** Gadsden/Tuscaloosa and **WBPH(AM)** Huntsville and **WHOS(AM)-WDRM-FM** Decatur/Huntsville, all Ala.; **WWNC(AM)-WKSF(FM)** Asheville, N.C.; **WING-FM** Dayton/Springfield, Ohio; **WTJS(AM)-WTVN(FM)** Jackson and **WYNU(FM)** Milan/Jackson, Tenn., and **WKWK-AM-FM**, **WWVA(AM)-WVOK(FM)** and **WEGW(FM)** Wheeling and **WHLX(FM)** Bethlehem/Wheeling, W.Va.; 50% of **WDRR(FM)** Sanibel/Fort Myers; is selling **WJSU-TV** Anniston, Ala., and **WOLZ(FM)** Fort Myers and **WKII(AM)-WFSN(FM)** Port Charlotte/Fort Myers, Fla.

■ Thomas O. Hicks owns 90.1% of GulfStar Communications Inc.

■ Hicks Muse owns 90% of Chancellor Broadcasting Co.; is buying **KSBW(TV)** Salinas/Monterey, Calif.; **WEYI(TV)** Saginaw/Flint, Mich., and **WROC-TV** Rochester, N.Y.

**Seller:** Benchmark Communications, Baltimore (Bruce R. Spector, Joseph L. Mathias IV, general partners); is selling **WTAR(AM)-WLTJ-FM** Norfolk, **WKOC-FM** Chesapeake/Norfolk, **WLEE(AM)-WVGO-FM** and **WLEE-FM** Williamsburg/Richmond, all Va.

**Facilities:** **WMCZ:** 97.1 mhz, 3 kw, ant. 328 ft.; **WZHT:** 105.7 mhz, 100 kw, ant. 1,847 ft.; **WDOV:** 1410 khz, 5.4 kw; **WDSO:** 94.7 mhz, 50 kw, ant. 377 ft.; **WSRV:** 92.9 mhz, 1.7 kw, ant. 377 ft.; **KRMD(AM):** 1340 khz, 1 kw; **KRMD-FM:** 101.1 mhz, 100 kw, ant. 1,119 ft.; **WWFG:** 99.9 mhz, 50 kw, ant. 319 ft.; **WOSC:** 95.9 mhz, 25 kw, ant. 299

ft.; **WOAD:** 1400 khz, 1 kw; **WKXI(AM):** 1300 khz, 5 kw day, 1 kw night; **WJMI:** 99.7 mhz, 100 kw, ant. 1,060 ft.; **WKXI-FM:** 107.5 mhz, 98 kw, ant. 952 ft.; **WSIC:** 1400 khz, 1 kw; **WFMX:** 105.7 mhz, 100 kw, ant. 1,517 ft.; **WCOS(AM):** 1400 khz, 1 kw; **WCOS-FM:** 97.5 mhz, 100 kw, ant. 981 ft.; **WHKZ:** 96.7 mhz, 3.3 kw, ant. 443 ft.; **WVOC:** 560 khz, 5 kw; **WSCQ:** 100.1 mhz, 5.9 kw, ant. 331 ft.; **WESC(AM):** 660 khz, 50 kw, 10 kw; **WESC-FM:** 92.5 mhz, 100 kw, ant. 2,000 ft.; **WFNQ:** 93.3 mhz, 87.2 kw, ant. 2,030 ft.; **WJMZ-FM:** 107.3 mhz, 100 kw, ant. 1,008 ft.; **WNTW:** 610 khz, 500 w; **WUSQ-FM:** 102.5 mhz, 31 kw, ant. 630 ft.; **WFQX:** 99.3 mhz, 3 kw, ant. 295 ft.; **WLNI:** 105.9 mhz, 6 kw, ant. 266 ft.; **WROV(AM):** 1240 khz, 1 kw; **WROV-FM:** 96.3 mhz, 13.8 kw, ant. 2,076 ft.; **WYYD:** 107.9 mhz, 20.5 kw, ant. 1,768 ft.

**Formats:** **WMCZ:** adult contemporary; **WZHT:** urban; **WDOV:** news/talk; **WDSO:** country; **WSRV:** adult contemporary; **KRMD-AM-FM:** contemporary country; **WWFG:** country; **WOSC:** CHR; **WOAD:** gospel; **WKXI(AM):** urban contemporary; **WJMI:** urban; **WKXI-FM:** adult contemporary; **WSIC:** MOR; **WFMX:** C&W; **WCOS(AM):** classic country; **WCOS-FM:** modern country; **WHKZ:** country; **WVOC:** news/talk; **WSCQ:** adult standards; **WESC-AM-FM:** country; **WFNQ:** country; **WJMZ-FM:** urban contemporary; **WNTW:** news/talk; **WUSQ-FM:** modern country; **WFQX:** hot adult contemporary; **WLNI:** talk; **WROV(AM):** oldies; **WROV-FM:** AOR; **WYYD:** country  
**Broker:** Americom (seller)

### **WOKY(AM) Milwaukee-WMIL(FM) Waukesha/Milwaukee, Wis.**

Price: \$40 million (B&C, Jan. 13)

**Buyer:** Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president); owns **WKKV(FM)** Racine/Milwaukee; is buying **WQMF(FM)** Jeffersonville, Ind./Louisville, Ky. (see item, below; for other holdings, see "Changing Hands," Jan. 13)

**Seller:** Chancellor Broadcasting Co., Dallas (Steven Dinetz, president; Hicks, Muse, Tate & Furst Inc., 90% owner); for holdings, see Capstar Broadcasting Partners Inc./Benchmark Communications combo item, above

**Facilities:** **AM:** 920 khz, 5 kw day, 1 kw night; **FM:** 106.1 mhz, 50 kw, ant. 976 ft.

**Formats:** **AM:** classic MOR; **FM:** country

**WLKT(FM)** (formerly **WJGG**) Lexington-Fayette, **WLRS(FM)** Louisville and **WLOC(AM)-WMCC-FM** (formerly **WLOC-**

## Broadcasting

### FM) Munfordville/Louisville, all Ky.

**Price:** \$10.5 million (B&C, Jan. 13)

**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 42.7% owner); owns WLAP(AM)-WMXL(FM) Lexington and WWYC-FM Winchester/Lexington, Ky.; is buying WTKT(AM)-WXZZ(FM) Georgetown/Lexington, WKQQ(FM) Lexington, WSFR(FM) Corydon, Ind./Louisville, WVEZ(FM), WDJX-FM and WFIA-AM and intellectual rights to WHKW-FM Louisville; also owns KIIS(AM)-KFMC(FM) Los Angeles, KSDO(AM)-KCLX-FM and KHTS-FM San Diego and XTRA-AM-FM Tijuana, Mexico/San Diego, Calif.; KBPI(FM), KOA(AM)-KRFK(FM) and KHOW(AM)-KHHH(FM), all Denver, and KBCO-AM-FM Boulder/Denver and KTLK(AM) Thornton/Denver; WGST(AM)-WPCH(FM) and WKLS-FM Atlanta; WDAF(AM)-KYYZ(FM) Kansas City, Mo., and KATZ(AM)-KMJM(FM) St. Louis and KNJZ-FM Alton, Ill./St. Louis; WKRC-TV, WCKY(AM), WOFX(FM), WLW(AM)-WEBN(FM) and WWNK(FM), all Cincinnati, WTVN(AM)-WLWQ(FM) Columbus and WSPD-AM and WVKF(FM) Toledo and WRVF-FM Beavercreek/Toledo, Ohio; KEX(AM)-KKRZ(FM) Portland and KKCW(FM)

Beaverton/Portland, Ore.; WWST-FM and WMYU-FM Knoxville, Tenn.; KTWO(AM)-KMGW-FM Cheyenne, Wyo., and Wyoming Radio Network, and the following Florida stations: WJGR(AM)-WQIK-FM and WZAZ(AM) Jacksonville, WJBT(FM) Green Cove Springs/Jacksonville and WSOL-FM Brunswick, Ga./Jacksonville, WBRD(AM) Palmetto-WDUF(FM) Bradenton/Tampa, WXTB(FM) Clearwater/Tampa, WTBT(FM) New Port Richey/Tampa, WFLA(AM)-WFLZ(FM) and WDAE(AM)-WUSA-FM Tampa and WAMR(AM)-WCTQ(FM) Venice

■ Jacor is buying KBAI(AM) Morro Bay and KOGO(AM)-KKLQ-FM, KIOZ(FM) and KCBQ(AM) (plans to sell) San Diego, Calif.; KCOL(AM)-KPAW(FM) Fort Collins and KGLL(FM) Greeley, Colo.; WSPB(AM)-WSRZ-FM Sarasota, CP for WYNF(FM) Coral Cove/Sarasota and CP for WEDD(FM) Englewood/Venice, all Fla.; KIDO(AM)-KLTB(FM) Boise and KARO(FM) Caldwell/Boise, Idaho; WMT-AM-FM Cedar Rapids and WHO(AM)-KLYF(FM) Des Moines, Iowa; WNVE(FM) South Bristol Township/Rochester, N.Y.; and WAHC(FM) Circleville, WAKS(FM) Marysville and WIOT-AM-FM Toledo, and WBUK-FM Fort Shawnee,

WIMA(AM)-WIMT-FM Lima and WLVZ-FM St. Marys, all Ohio; is selling WHKW-AM Louisville; is swapping KOPA(AM)-KSLX(FM) Scottsdale/Phoenix for KPOP(AM) and KGB-FM San Diego; is swapping WKRQ(FM) Cincinnati for WHAM(AM)-WVOR-FM and WHTK(AM) Rochester; has LMA with WGST-FM Atlanta; is selling KSEG-FM and KRXQ(FM) Roseville/Sacramento, Calif. ■ Jacor also is buying Regent Communications Inc.

**Seller:** James E. Champlin, Rockville Centre, N.Y. Note: Champlin bought WLOC(AM)-WMCC-FM for \$280,000 in September 1996.

**Facilities:** WLKT-FM: 104.5 mhz, 50 kw, ant. 492 ft.; WLRS: 102.3 mhz, 3 kw, ant. 300 ft.; WLOC: 1150 khz, 1 kw day, 61 w night; WMCC-FM: 102.3 mhz, 3 kw, ant. 99 ft.

**Formats:** WLKT-FM: CHR; WLRS: adult contemporary; WLOC-WMCC-FM: dark

**Broker:** Richard A. Foreman

### KLGR-AM-FM Redwood Falls, Minn.

**Price:** \$1.1 million cash

**Buyer:** Rabbitt Enterprises Corp., Fond du Lac, Minn. (Donald L. Rabbitt, president/owner). Rabbitt and wife Janted own 46.5% of KWOA-AM-

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**N I M A**

FM Worthington, Minn.

**Seller:** Community Airwaves Corp., Minneapolis (Christopher T. Dahl, CEO/55% owner); owns KHNR(AM) Honolulu, KNUI-AM-FM Kahului and KNUQ-FM Paauilo, all Hawaii; KQHT-FM Crookston, Minn., and KBHB(AM)-KRCS-FM Sturgis, S.D.; is buying KMVI-AM-FM Wailuku/Pukalani, Maui, Hawaii, and CP for FM at Bismarck, N.D.; is selling KRZZ(AM)-KZPR(FM) and KIZZ(FM) Minot, N.D., and KKA(AM)-KQAA(FM) Aberdeen, S.D. Dahl is president/9.4% owner of Children's Broadcasting Corp.

**Facilities:** AM: 1490 khz, 1 kw; FM: 97.7 mhz, 3 kw, ant. 305 ft.

**Formats:** AM: C&W; FM: Hot country

**RADIO: FM**

**WWDB-FM Philadelphia**

**Price:** At least \$48 million (price seller paid for station in October 1995) (B&C, Jan. 13)

**Buyer:** Beasley Broadcast Group, Naples, Fla. (George G. Beasley, president/owner); owns WTEL(AM)-WXTU(FM) Philadelphia; is selling WDAS-AM-FM Philadelphia; also owns KAA(AM) Little Rock, Ark.; WWCN(AM) North Fort Myers-WRXK(FM) Bonita Springs/Fort Myers, WXXB(FM) Cape Coral/Fort Myers, WPOW(FM) Miami and WQAM-AM Miami-WKIS-FM Boca Raton/Miami, all Fla.; WGAC(AM)-WGOR(FM) Martinez/Augusta and WAJY(FM) New Ellenton, S.C./Augusta, Ga.; WNCT-AM-FM Greenville, N.C., and WTSB(AM)-WKML(FM) Lumberton, N.C./Fayetteville, S.C., and WDSC(AM)-WEGX(FM) Dillon/Fayetteville, S.C.; is buying WCHZ(FM) Harlem/Augusta, Ga.; WEWO(AM)-WAZZ(FM) Laurinburg/Fayetteville, WKS(FM) New Bern/Greenville, WMGV(FM) Newport/Greenville, WXNR(FM) Grifton/Greenville and WFLB(AM) Fayetteville/Raleigh, all N.C. George Beasley also owns 45% of WSFL-FM New Bern/Greenville, N.C.; is selling his 38% interest in WEQR(FM) Goldsboro, N.C.

**Seller:** Mercury Radio Communications, Buffalo, N.Y. (Charles W. Banta, president; Greenwish Street Capital Partners Inc., owner); owns WHTT-AM-FM, WGRF-FM and WEDG-FM Buffalo

**Facilities:** 96.5 mhz, 17 kw, ant. 866 ft.

**Format:** Talk

**Broker:** Star Media Group Inc.

**KHTC-FM Phoenix**

**Price:** \$34 million

**Buyer:** Nationwide Communications Inc., Columbus, Ohio (Steve Berger, president); owns KZZP(FM) (formerly KVRV) Mesa/Phoenix, Ariz.; is swapping KSLX-AM-FM Scottsdale/Phoenix, Ariz. for KEGL(FM) Fort Worth/Dallas. For other holdings, see "Changing Hands," Jan. 13.

**Seller:** Bonneville International Corp., Salt Lake City (Rodney Brady, president; Church of Jesus Christ of Latter-Day Saints, owner); owns KIDR(AM) Phoenix. For other holdings, see "Changing Hands," Jan. 13.

**Facilities:** 96.9 mhz, 98 kw, ant. 1,558 ft.

**Format:** Oldies

**Broker:** Gary Stevens & Co. (buyer); Star Media Group Inc. (seller)

**WQMF(FM) Jeffersonville, Ind./Louisville, Ky.**

**Price:** \$13.5 million

**Buyer:** Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president/22% owner); owns/is buying WHASBI Helvetica BoldOblique">(AM)-WAMZ(FM), WWKY(AM)-WTFX(FM), WHKW-AM and intellectual rights to WHKW-FM, all Louisville; is buying WOKY(AM)-WMIL-FM Waukesha/Milwaukee, Wis. (see item, above)

**Seller:** Otting Broadcasting Inc., Louisville (John Page Otting Sr., president); is selling WXNU(FM) Valley Station/Louisville, Ky.

**Facilities:** 95.7 mhz, 34 kw, ant. 580 ft.

**Format:** AOR

**Broker:** Crisler Co.

**WFKZ(FM) Plantation Key/Key Largo, WKRY(FM) Key West and WAVK(FM) Marathon, all Fla.**

**Price:** \$3.5 million

**Buyer:** Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); owns KWBF(TV) Flagstaff/Phoenix; KLXV-TV San Jose/San Francisco and KZKI(TV) San Bernadino/Los Angeles, all Calif.; KUBD(TV) Denver; WPMF-TV Tequesta/Palm Beach, WFTL(AM) Fort Lauderdale/Miami, WINZ(AM)-WLVE-FM and WZTA(FM) Miami Beach/Miami, WZNZ(AM), WNZS(AM) and WROO-FM Jacksonville, WPLA(FM) Callahan/Jacksonville and WFSJ-FM St. Augustine/Jacksonville, WSJT(FM) Lakeland, WNZE(AM) Largo, WMGF(FM) Mt. Dora, WWNZ(AM) Orlando, WJRR(FM) Cocoa Beach/Orlando, WGNE(AM)-WFSY(FM) and WEBZ(FM)

Mexico Beach/Panama City, WWZN(AM) Pine Hills, WHPT(FM) Sarasota and WHNZ(AM) Pinellas Park/Tampa, all Fla.; WTLK-TV Rome/Atlanta, Ga.; WGOT(TV) Merrimack, N.H./Boston; WCEE(TV) Mount Vernon, Ill./St. Louis; WOCD(TV) Amsterville/Albany, N.Y. and WHAI-TV Bridgeport, Conn./New York; WAKC-TV Akron/Cleveland and WTJC(TV) Springfield/Dayton, Ohio; WTGI-TV Wilmington, Del./Philadelphia; WPTN(AM)-WGSQ(FM) and WHUB-AM-FM Cookeville, Tenn.; KTFH-TV Conroe/Houston, Tex., and Infomall Television Network; 49% of WACC(AM) Hialeah/Miami; is buying WNAL-TV Gadsden/Birmingham, Ala.; CP for KAJW-TV Tolleson/Phoenix; KVUT(TV) Little Rock, Ark.; KCMY(TV) Sacramento, Calif.; WPMJ-FM Ponte Vedra Beach/Jacksonville, WIOD(AM) Miami, WSRF(AM)-WSHE-FM Fort Lauderdale/Miami, WDBZ(FM) Orlando, WTKS(FM) Cocoa Beach/Orlando, WTKX-FM and WOWW-FM Pensacola/Panama City, WPAP-FM and WPMH(FM) Port St. Joe/Panama City, WKES-FM St. Petersburg, WNLS(AM)-WTNT(FM) Tallahassee, WSNI(FM) Thomasville, Ga./Tallahassee and WTPS(FM) and WXS(FM) Quincy/Tallahassee, all Fla.; KXLI-TV St. Cloud/Minneapolis/St. Paul; KYFC(TV) Kansas City, Mo. WAAP(TV) Burlington/Winston-Salem, N.C., KGLB-TV Okmulgee/Tulsa, Okla., and KNMZ-TV Oklahoma City; 50% of WSJN-TV San Juan, P.R.; WOST-TV Block Island/Providence, R.I., and WHKE(TV) Kenosha/Milwaukee, Wis.; is selling WTWS(TV) New London/Hartford, Conn.; WFCT-TV Bradenton/Tampa/St. Petersburg, and KMNZ-TV Oklahoma City; has LMA with WRB(TV) Melbourne/Orlando; has TBAs with WHBI-TV Lake Worth, WCTD(TV) Miami and WTVX-TV West Palm Beach, all Fla.; WNGM-TV Athens/Atlanta; WJUE-TV Battle Creek, Mich.; WRMY(TV) Rocky Mount, N.C.; WOAC-TV Canton, Ohio; KOOG-TV Ogden/Salt Lake City; KBCB(TV) Bellingham/Seattle, and WHKE(TV) Kenosha/Milwaukee, Wis.

**Seller:** Key Chain Inc., Tavernier, Fla. (Joel Day, president); no other broadcast interests

**Facilities:** WFKZ: 103.1 mhz, 25 kw, ant. 250 ft.; WKRY: 93.5 mhz, 31.5 kw, ant. 75 ft.; WAVK: 106.3 mhz, 3 kw, ant. 112 ft.

**Formats:** WFKZ: adult contemporary; WKRY: soft adult contemporary; WAVK: adult contemporary

—Compiled by Elizabeth A. Rathbun



# Changing Hands

*The week's tabulation  
of station sales*

**THIS WEEK:**

TVs	\$160,000,000	1
Combos	\$26,421,641	11
FMs	\$10,525,000	4
TVs	\$2,600,000	1
FMs	\$159,546,641	17
<b>SO FAR IN 1997:</b>		
TVs	\$179,030,000	4
Combos	\$478,421,641	29
FMs	\$278,354,168	18
AMs	\$6,353,151	11
Total	\$942,658,980	62
<b>SAME PERIOD IN 1996 (AS OF JAN. 29):</b>		
TVs	\$98,185,010	7
Combos	\$86,963,225	12
FMs	\$61,406,010	11
AMs	\$637,999	6
Total	\$247,850,245	38

Source: BROADCASTING & CABLE

## TV

### KSTW(TV) Tacoma/Seattle, Wash.

**Price:** \$160 million

**Buyer:** Cox Broadcasting Inc., Atlanta (Nicholas D. Trigony, president; Andrew S. Fisher, executive VP, TV; Cox Enterprises Inc., owner); owns KFI(AM)-KOST-FM Los Angeles, KACE-FM Inglewood/Los Angeles and KTVU(TV) Oakland, Calif.; WFLC-FM and WHQT-FM Miami, WFTV(TV) Orlando, WSUN (AM)-WCOF-FM St. Petersburg/Tampa and WWRM-FM Tampa, Fla.; WSB-TV-AM-FM Atlanta; wxnu(FM) Valley Station/Louisville, WRVI-FM (formerly WAJE-FM) New Albany, Ind./Louisville and WRKA(FM) St. Matthews/Louisville, Ky.; WHEN (AM)-WWHT(FM) (formerly WHEN) Syracuse, N.Y.; WSOC-TV Charlotte, N.C.; WHIO-TV-AM-WHKO-FM Dayton, Ohio; WPXI(TV) Pittsburgh; KFOX(TV) El Paso, Tex.; is buying/acquiring WZZK-AM-FM and WODL-FM Birmingham, Ala.; WEZN-FM Bridgeport, Conn.; WCFB(FM) Daytona Beach, WHTQ(FM), WHOO(AM), WMMO(FM), WDBO(AM)-WWKA-FM and WZKD(AM) Orlando and WFNS(AM) Plant City/Tampa, all Fla.; WJZF-FM La Grange/Atlanta; WBBS(FM) Fulton/Syracuse and WSYR(AM)-WYYY(FM) Syracuse, N.Y.; KGTO(AM)-KRAV-FM, KRMG (AM)-KWEN(FM), KJSR(FM) and KGTO(AM)-KRAV-FM Tulsa, Okla., and KCJZ(FM) Terrell Hills/San Antonio and KKYX (AM)-KCYF(FM) San Antonio, Tex.; is selling WIOD(AM) Miami; is swapping

WCKG(FM) Elmwood Park/Chicago and WYSY-FM Aurora/Chicago; has LMAs with WCNN-AM Atlanta and WUPL(TV) New Orleans. Cox also owns Rysher Entertainment and the following newspapers: *Mesa Tribune*, *Tempe Daily News Tribune*, *Chandler Arizonan Tribune*, *Yuma Daily Sun*, *Gilbert Tribune* and *Scottsdale Progress Tribune*, all Ariz.; *Daily Sentinel*, Grand Junction, Colo.; *Palm Beach Post* and *Daily News* and *Daytona News-Journal*, both Fla., and *Atlanta Journal and Constitution*.

**Seller:** Gaylord Entertainment Co., Nashville (E.W. Wendell, president); owns KTV(TV) Fort Worth/Dallas and WSM-AM-FM and WWTN(FM) Nashville; three cable networks

**Facilities:** Ch. 11, 316 kw visual, 47.8 kw aural, ant. 891 ft.

**Affiliation:** CBS

## COMBOS

### KGEM(AM)-KJOT(FM) Boise, KQXR(FM) Payette/Boise and KCID-FM Caldwell/Boise, Idaho

**Price:** \$8 million

**Buyer:** Lartique Multimedia Systems Inc., San Diego (John Lynch, president); is buying KLIX-AM-FM and KEZJ-FM Twin Falls, Idaho

**Seller:** American General Media, Bakersfield, Calif. (Anthony S. Brandon, president/67% owner); for holdings, see "Changing Hands," Dec. 30, 1996. Note: American General bought KGEM-KJOT and KQXR in November 1996 for \$5.1 million.

**Facilities:** KGEM: 1140 khz, 10 kw; KJOT: 105.1 mhz, 43 kw, ant. 2,570 ft.; KQXR: 100.3 mhz, 98 kw, ant. 708 ft.; KCID-FM: 107.1 mhz, 3 kw, ant. 365 ft.

**Formats:** KGEM: adult standards; KJOT: AOR; KQXR: modern rock; KCID-FM: dark

**Broker:** Media Services Group Inc.

### WBUK(FM) Fort Shawnee/Lima, WIMA (AM)-WIMT(FM) Lima and WLVZ-FM St. Mary's/Lima, all Ohio

**Price:** \$6.5 million

**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 70% owner); owns WSPD-AM-WVKS(FM) Toledo and WRVF-FM Beavercreek/Toledo, Ohio; is buying WAKS(FM) Marysville (near Lima) and WIOT-AM-FM Toledo; is buying WNEV(FM) South Bristol Township/Rochester, N.Y. (for other holdings, see "Changing Hands," Jan. 20).

**Seller:** Lima Broadcasting Co., Lima (Les C. Rau, president/10% owner); no other broadcast interests

**Facilities:** WBUK: 107.5 mhz, 3 kw, ant. 328 ft.; WIMA(AM): 1150 khz, 1 kw; WIMT: 102.1 mhz, 11 kw, ant.

1,060 ft.; WLVZ-FM: N/A

**Format:** WBUK: oldies; WIMA: news/talk; WIMT: country; WLVZ-FM: N/A

### WXBD(AM) Biloxi/Gulfport, WXRQ(FM) and WXLN-FM Gulfport, WXYK(FM) Pascagoula/Gulfport and WCPR-FM Wiggins/Gulfport, all Miss.

**Price:** \$3.65 million (WCPR-FM for \$1.65 million)

**Buyer:** Gulf Coast Radio Partners, Providence, R.I. (Michael E. Schwartz, Aaron Daniels, Monte Lang, Steve Fehder, principals); owns WBWZ(FM) New Palz/Poughkeepsie, N.Y.

**Seller:** wxbd, wxrq, wxls, wxyk: Southern Horizons Broadcasting Co., Gulfport (Lawrence Steelman, principal); no other broadcast interests

**Seller:** wcpr: White Broadcasting Co., Gulfport (Jack White, principal); no other broadcast interests

**Facilities:** wxbd: 1490 khz, 1 kw; wxrq: 96.7 mhz, 3 kw, ant. 245 ft.; wxls: 107.1 mhz, 1.85 kw, ant. 394 ft.;

wxyk: 105.9 mhz, 25 kw, ant. 312 ft.; WCPR-FM: 97.9 mhz, 50 kw, ant. 466 ft.

**Formats:** wxbd: nostalgia; wxrq-FM: rock; wxls-FM: soft AC; wxyk-FM: CHR; WCPR-FM: rock

**Broker:** Bergner & Co.

### KWOS(AM)-KJMO(FM) Jefferson City, Mo.

**Price:** \$2.65 million

**Buyer:** Zimco Inc., Cape Girardeau, Mo. (Jerome R. Zimmer, president/20% owner); for holdings, see "Changing Hands," Nov. 11, 1996

**Seller:** Triple-D Properties Inc., Jefferson City (Frank R. Newell, president/90% owner); no other broadcast interests

**Facilities:** AM: 1240 khz, 1 kw; FM: 100.1 mhz, 33 kw, ant. 600 ft.

**Format:** AM: news/talk; FM: oldies

### WKMC(AM) Roaring Spring/Hollidaysburg-WHPA(FM) Hollidaysburg, Pa.

**Price:** \$2 million

**Buyer:** Forever of PA Inc., Washington (Carol B. O'Leary, president/38.3% owner); owns WFBG(AM)-WFGY (FM) Altoona, Pa.

**Seller:** WHPA/WKMC Inc., Charlottesville, Va. (David Mitchell, president); no other broadcast interests

**Facilities:** AM: 1370 khz, 5 kw day, 38 w night; FM: 104.9 mhz, 280 w, ant. 1,417 ft.

**Format:** AM: big band; FM: adult contemporary

### KUTY(AM) Palmdale/Los Angeles-KLIX(FM) Rosamond, Calif.

**Price:** \$1.375 million (\$425,000 for AM; \$950,000 for FM)

**Buyer:** Point Broadcasting Co., Santa

Monica, Calif. (John Q. Hearne, chairman); is buying KHJ(AM)-KGMX-FM Lancaster/Palmdale/Los Angeles; owns KBET(AM) Santa Clarita and KKZZ(AM)-KOCF(AM) Oxnard/Ventura and KTRO(AM) Port Hueneme/Oxnard/Ventura-KCAQ(AM) Oxnard/Ventura, Calif.; also is buying KXSP(AM) Ventura-KTND(AM) Ojai/Ventura, all Calif.; has applied to build FMs in Johannesburg and Temecula/Riverside, Calif.

**Seller:** Paul Dale Ware, Palmdale; no other broadcast interests

**Facilities:** AM: 1470 khz, 5 kw; FM: 93.5 mhz, 3 kw, ant. 207 ft.

**Formats:** AM: Spanish; FM: classic rock  
**Broker:** Exline Co.

**KSDN-AM-FM Aberdeen, S.D.**

**Price:** \$850,000

**Buyer:** Roberts Radio LLC, Pleasantville, N.Y. (Robert W. Pittman, chairman/13% owner; Robert B. Sherman, president/7% owner; Alpine Radio LLC, 18.1% owner); is buying KKA-AM-FM Aberdeen, S.D. (for other holdings, see "Changing Hands," Jan. 6)  
**Seller:** Green Bay Broadcasting Co. Inc., Green Bay (William C. Laird, president); owns WDUZ(AM)-WQLH-FM Green Bay, Wis.

**Facilities:** AM: 930 khz, 5 kw day, 1 kw night; FM: 94.1 mhz, 100 kw, ant. 440 ft.

**Format:** AM: adult contemporary; FM: AOR

**Broker:** Blackburn & Co. (seller)

**KDRS(AM)-KLQZ-FM Paragould, Ark.**

**Price:** \$545,000

**Buyer:** Lyons Communications Inc., Malvern, Ark. (50% owner; Monte Lyons, president); is selling KISI-FM Malvern, Ark.

**Seller:** SAS Communications Inc., Corning, Ark. (Jim Adkins, president/owner). Adkins owns KCCB(AM)-KBKG(FM) Corning

**Facilities:** AM: 1490 khz, 1 kw; FM: 107.1 mhz, 3 kw, ant. 410 ft.

**Format:** AM: gospel; FM: oldies

**Broker:** Sunbelt Media Inc.

**WSEZ(AM)-WUME-FM Paoli, Ind.**

**Price:** \$436,000

**Buyer:** Imojean Fugate Apple, French Lick, Ind.

**Seller:** Indiana Patoka Development Corp., Paoli; no other broadcast interests

**Facilities:** AM: 1560 khz, 250 w day; FM: 95.3 mhz, 3 kw, ant. 300 ft.

**Formats:** AM: talk; FM: adult contemporary

**WSHN-AM-FM Fremont, WCMF(AM) Gulliver and WTIQ(AM) Manistique, all Mich.**

**Price:** \$415,641 for stock

## Big deal

The following station-sale application, previously reported in BROADCASTING & CABLE, was made public last week by the FCC: Wtwo (TV) Terre Haute, Ind., and KQTV(TV) St. Joseph, Mo. (B&C, Dec. 30, 1996). **Buyer:** Nexstar Broadcasting Group LLC. **Seller:** TCS Television Partners LP (80.2% owner). **Price:** \$31.8 million for stock.

**Buyer:** Todd S. and Donald Noordyk, Neguinee and Fremont, Mich. Todd Noordyk has applied to build FM in Neguinee. Donald Noordyk has applied to build FM in Iron Mountain, Mich.

**Seller:** Stuart P. Noordyk Restated Trust, Fremont

**Facilities:** AM: 1550 khz, 1 kw day; FM: 100.1 mhz, 2.75 kw, ant. 295 ft.; WCMF: 94.7 mhz, 100 kw, ant. 813 ft.; WTIQ: 1490 khz, 1 kw

**Formats:** AM: news/talk; FM: country, WCMF: country; WTIQ: soft hits

**50% of KFEL(AM)-KNKN(FM) Pueblo, Colo.; WITH(AM) Baltimore; KKIM(AM) Albuquerque, KARS(AM)-KLVO(FM)**

**Belen and KDNR(FM) Los Lunas, all N.M., and WTSJ(AM) Cincinnati and WCCD(AM) Parma, Ohio**

**Price:** Stock conversion of 320 shares of Class B common stock into 320 shares of Class A

**Buyer:** Great American Insurance Cos., Cincinnati (Carl H. Lindner III, president); will own 50% of voting stock

**Seller:** Mark McNeil, Cincinnati; with other shareholders, will own 50% of voting stock. McNeil previously owned 70%.

**Facilities:** KFEL: 970 khz, 3.2 kw day, 184 w night; KNKN: 107.1 mhz, 50 kw, ant. 338 ft.; WITH: 1230 khz, 1 kw; KKIM: 1000 khz, 10 kw day; KARS: 860 khz, 250 w day, 186 w night; KLVO: 97.7 mhz, 100 kw, ant. 859 ft.; KDNR: 106.3 mhz, 100 kw, ant. 656 ft.; WTSJ: 1050 khz, 1 kw day, 278 w night; WCCD: 1000 khz, 500 w day

**Formats:** KFEL: Christian; KNKN: country; WITH: soft hits of the '50s, '60s and '70s; KKIM: Christian; KARS: C&W; KLVO: Spanish; KDNR: jazz; WTSJ: Christian; WCCD: religion

### RADIO: FM

**Exchange of WMYU(FM) Sevierville/Knoxville and WWST(FM) Kams/Knoxville, Tenn., for KQRC-FM Leavenworth,**

## ROBERTS BROADCASTING

has acquired

## WKZX-TV

Cookeville, Tennessee

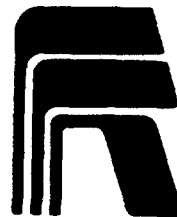
from

## INAVISION BROADCASTING

for

# \$1,200,000

The undersigned acted as exclusive broker  
in this transaction and assisted in the negotiations.



## Kalil & Co., Inc.

3444 North Country Club Tucson, Arizona 85716 (520) 795-1050

**Kan./Kansas City, Mo.**

**Value:** At least \$6.5 million (price paid for WMYU and WWST in October 1995)

**Swapper, wmyu, wwst:** Heritage Media Corp., Dallas (James Hoak, chairman; Paul W. Fiddick, president, Radio Group); owns KCFX (FM) Harrisonville/Kansas City and KCIY (FM) Liberty/Kansas City, Mo.; is buying KCAZ (AM) Mission, Kan./Kansas City and KXTR (FM) Kansas City, Mo.; also owns WEAR-TV Pensacola, Fla.; WRTH (AM)-WIL-FM and KIHT (FM) St. Louis; WPTZ (TV) North Pole and WBBF (AM)-WBEE-FM and WKLX (FM) Rochester, N.Y.; WVAE-FM Fairfield, Ohio; KOKH-TV Oklahoma City; KXYQ (AM) Milwaukee, KKSJ-FM Portland and KKRH-FM Salem, all Ore.; KEVN-TV Rapid City and KIVV-TV Lead-Rapid City, S.D.; WNNE-TV Hartford, Vt.; KRPM-FM Tacoma and KKSJ (AM) Vancouver, Wash.; WCHS-TV Charleston, W.Va., and WEMP (AM)-WMYX (FM) Milwaukee and WAMG (FM) Wauwatosa, Wis.; also is buying/acquiring WHRR (FM) Avon/Rochester, N.Y., and KNWX (AM) and KRPM (AM)-KCIN-FM Seattle; is swapping away WRNO-FM, WEZB-FM and WBYU (AM) New Orleans

**Swapper, KQRC-FM:** Journal Broadcast Group Inc., Milwaukee, Wis. (Douglas G. Kiel, president; Journal Communications Inc., owner); owns KFFN (AM)-KKHG-FM and KMXX-FM Tucson, Ariz.; WSYM-TV Lansing, Mich.; KTNV (TV) Las Vegas; KOSR (AM)-KEZO-FM and KKCD (FM) Omaha, Neb., and WTMJ-TV-AM-WKTI (FM) Milwaukee; is buying KOSJ-FM Nebraska City/Omaha, Neb.; is selling WSAU (AM)-WIFC (FM) Wausau, Wis.

**Facilities:** WMYU: 102.1 mhz, 100 kw, ant. 1,979 ft.; WWST (FM): 93.1 mhz, 1.2 kw, ant. 515 ft.; KQRC-FM: 98.9 mhz, 100 kw, ant. 990 ft.

**Formats:** WMYU: oldies; WWST (FM): CHR; KQRC-FM: AOR

**WQCK (FM) Clinton, La.**

**Price:** \$2.025 million

**Buyer:** Bethany World Prayer Center Inc., Baker, La. (Larry D. Stockstill, president)

**Seller:** Huffman Media, Alexandria, Va. (Hubert N. Hoffman, president); owns WYNX (AM) Smyrna, Ga.; WLSL (FM) Crisfield, Md., and WGGM (AM)-WDYL (FM) Chester, Va.

**Facilities:** 92.7 mhz, 32 kw, ant. 604 ft.

**Format:** Contemporary Christian

**Broker:** Media Services Group Inc.

**KZPK (FM) Paynesville, Minn.**

**Price:** \$1 million

**Buyer:** Leighton Enterprises Inc., St. Cloud, Minn. (Alver Leighton, president/86.5% owner); owns KYCK (FM) Crookston, KDLM (AM) Detroit Lakes and KNSI (AM)-KCLD (FM) St. Cloud,

**Amplifications**

■ Dave Garland was the broker for the \$90,000 sale of KRAF (AM)-KCMS (FM) Holdenville, Okla., from Hughes County Broadcasting to Tyler Media Group Inc. (B&C, Jan. 6).

■ Hickman Associates was the broker for the sale of WSUS (FM) Franklin, N.J., WSUS Communications Inc. (B&C, Dec. 30, 1996). The deal was for \$5 million; buyer was Nassau Broadcasting Partners LP.

Minn., and KNOX-AM-FM Grand Forks, N.D.; has applied to build station at St. Joseph, Minn. Alver Leighton also owns KBOT (FM) Pelican Rapids, Minn.

**Seller:** Ronald J. Linder, St. Cloud; no other broadcast interests

**Facilities:** 98.9 mhz, 50 kw, ant. 492 ft.

**Format:** Dark

**WLRR (FM) Milledgeville, Ga.**

**Price:** \$1 million

**Buyer:** Salem Communications Corp., Camarillo, Calif. (co-owners/brothers-in-law Edward G. Atsinger III [president], Stuart W. Epperson [chairman]); owns KPXQ (AM) (formerly KOOL) Phoenix; KFIA (AM) Carmichael, KGER (AM) Long Beach, KQAR (FM) Oxnard, KPRZ (AM) Poway/San Marcos, KAVC (FM) Rosamond and KKLA (AM) San Bernardino, all Calif.; KRKS (AM) Denver-KRKS (FM) Boulder, KNUS (AM) Denver, KPRZ (FM) Fountain, KBIQ (FM) Manitou Springs and KGFT (FM) Pueblo, Colo.; WYLL (FM) Des Plaines, Ill.; WEZE (AM) Boston; KKMS (AM) (formerly KEGE) Minneapolis/St. Paul; WWDJ (AM) Hackensack, N.J.; WMCA (AM) New York; WTJY (FM) Johnstown and WRFD (AM) Worthington/Columbus, Ohio; KPQD-AM-FM Portland; WFIL (AM) and WZZD (AM) Philadelphia; WPIT (AM)-WORD (FM) Pittsburgh; KKHT (FM) Conroe, KENR (AM) Houston and KSLR (AM) San Antonio, all Tex.; KTSL (FM) Medical Lake, KGNW (AM) Burien/Seattle and KLFE (AM) Tacoma/Seattle, and 15% of WAVA (FM) Arlington, Va./Washington.; is buying KMJI (AM) Sacramento, Calif.; KIKX-FM Manitou Springs, Colo.; WBNW (AM) Boston; WHK (AM) Cleveland; KEWS (FM) (formerly KSNN) Arlington/Dallas, Tex., and KMPS (AM) Seattle; is selling KDFX (AM) Dallas; has TBAs with WHLO (AM) Akron and WTOF (FM) Canton, Ohio. Atsinger and Epperson also co-own 50% of KFAX (AM) San Francisco. Atsinger owns 40% of KKLA (FM) Los Angeles. Epperson owns WTOB (AM) Winston-Salem, N.C.

**Seller:** Preston Small, Milledgeville; no other broadcast interests

**Facilities:** 100.7 mhz, 3 kw, ant. 328 ft.

**Format:** Adult contemporary

**RADIO: AM**

**KCEO (AM) Vista/San Diego, Calif.**

**Price:** \$2.6 million

**Buyer:** North County Broadcasting Corp. of San Diego, San Rafael, Calif. (Arthur Astor, president)

**Seller:** Nationwide Communications Inc., Columbus, Ohio (Steve Berger, president); owns KFSD-FM San Diego; is buying KUPR-FM Carlsbad/San Diego; also owns KZPP (FM) Mesa, Ariz./Phoenix; KVRV (FM) Mesa/Phoenix; WPOC (FM) Baltimore; KXNO (AM) North Las Vegas-KLUC-FM Las Vegas; WGAR-FM Cleveland; WCOL-AM-FM and WNCI (FM) Columbus, Ohio, and KDMX (FM) Dallas and KHMx (FM) Houston; is buying KHTC-FM Phoenix, and KSGS (AM)-KMJZ-FM St. Louis Park/Minneapolis/St. Paul, Minn.; is selling KXNO-AM North Las Vegas-KLUC-FM Las Vegas; is swapping WOMX-FM Orlando, Fla., for WMJI (FM) and WMMS (FM) Cleveland; is swapping KISW (FM) Seattle for right to acquire KTBZ (FM) Lake Jackson/Houston; is swapping KPOP (AM)-KGB-FM San Diego for KSLX-AM-FM Scottsdale/Phoenix; is swapping KSLX-AM-FM for KEGL (FM) Fort Worth/Dallas. Note: Nationwide is in process of buying KCEO.

**Facilities:** 1000 khz, 2.5 kw day, 500 w night

**Format:** Talk

**Broker:** Gary Stevens & Co.

—Compiled by Elizabeth A. Rathbun

**Errata**

■ The president of Bonneville International Corp., Bruce T. Reese, was incorrectly reported in the Jan. 13 "Changing Hands." Also, the call letters of several of the company's stations have changed. wxvr (FM) Brad-dock Heights, Md./Washington is now wwzz (FM), while wqsi (AM) Frederick, Md./ Washington-wxtr (FM) Waldorf, Md./Washington now are wxtr (AM)-wwvz (FM) Frederick/Washington.

■ It was incorrectly reported in "Changing Hands," most recently on Jan. 20, that Paxson Communications Corp. has a time brokerage agreement with WHBI-TV Lake Worth/West Palm Beach, Fla. Paxson in March 1996 said it intended to set up a TBA with the unbuilt station ("Changing Hands," March 18, 1996), but there is no such agreement, says Stephen Diaz Gavin, lawyer for Hispanic Broadcasting Inc. which is building the station and is its 100% owner, Gavin says.

# Disney first quarter gets high marks

*Analysts pleased with earnings, optimistic for future*

By Steve McClellan

**D**espite some weakness at the ABC broadcast network, Disney's first-quarter earnings were applauded by Wall Street last week. The stock was up \$1 to 72 5/8 on Tuesday, when the numbers were released, and Merrill Lynch upgraded its position on the company from hold to buy.

Disney reported that its broadcasting division (primarily ABC, ESPN and The Disney Channel) achieved a pro forma 38% gain in operating income, to \$470 million, on a 4% revenue gain, to \$1.9 billion, for the company's first fiscal quarter 1997 (which ended Dec. 31, 1996). The income gain did not include a onetime \$135 million windfall from the sale of KCAL (TV) Los Angeles.

Disney said \$133 million, or about 28%, of first-quarter broadcast-segment operating income resulted from program amortization and depreciation costs related to the ABC merger. That accounting technique allowed the company to boost network results on paper, despite lower network ratings, analysts said.

Disney didn't break out ABC's performance in the first quarter; analysts estimated, however, that the network's operating income was flat or up slightly with the help of the amortization and depreciation costs, but otherwise would have shown a drop. They also said the network benefited from a strong first-quarter scatter market.

The cable properties helped boost the overall performance of the segment, analysts said, estimating a profit

gains of about 30% for ESPN and about 20% for The Disney Channel.

Disney as a whole reported revenue of \$6.278 billion for the first quarter, up 7% on a pro forma basis. Operating income was up 10%, to \$719 million.

The company also said it was considering the sale (among other options) of ABC's publishing unit, which includes daily and weekly newspapers, magazines and trade publications.

Going forward, Merrill Lynch entertainment analyst Jessica Reif predicted strong Disney results for the next year and possibly beyond, with a 12-month target stock price of \$84.

Other analysts also said Disney is well positioned for future growth. "It was a very good quarter," agreed Harold Vogel, entertainment analyst at Cowen & Co. "Except for the network, they had very good performances across all segments."

## Changing Hands

*The week's tabulation of station sales*

### TV

**WCPX-TV Orlando, Fla.; WHNS(TV) Asheville, N.C./Greenville, S.C., and KPDX(TV) Vancouver, Wash./Portland, Ore. (and low-power KFXO(TV) Bend, Ore.)**

**Price:** \$435 million cash (B&C, Jan. 27)

**Buyer:** Meredith Corp., Des Moines, Iowa (William T. Kerr, president); also owns KPHO-TV Phoenix; WOGX (TV) Ocala/Gainesville and WOFL(TV) Orlando, Fla.; WNEM-TV Bay City/Flint, Mich.; KCTV(TV) Kansas City, Mo.; KVVU-TV Henderson/Las Vegas, Nev., and WSMV(TV) Nashville

**Seller:** First Media Television LP, Atlanta

**Facilities:** WCPX-TV: ch. 6, 74.1 kw visual, 14.8 kw aural, ant. 1,460 ft.; WHNS: ch. 21, 3,390 kw visual, 398 kw aural, ant. 2,509 ft.; KPDX: ch. 49, 2,612 kw visual, 216 kw aural, ant. 1,785 ft.; KFXO: ch. 39

**Affiliations:** WCPX-TV: CBS; WHNS: Fox; KPDX: Fox; KFXO: Fox

**KAJB(TV) Calipatria, KSMS-TV Monterey/Salinas and KLOB(FM) Thousand Palms, all Calif.; KCEC(TV) Denver, and KINC(TV) Las Vegas**

**Price:** No money involved ("asset

### Proposed station trades

*By dollar volume and number of sales; does not include changes in ownership involving substantial non-cash assets*

#### THIS WEEK

**TVs** □ \$435,000,000 □ 2  
**Combos** □ \$13,416,514 □ 5  
**FMs** □ \$16,315,000 □ 9  
**AMs** □ \$2,857,933 □ 8  
**Total** □ \$467,589,447 □ 24

#### SO FAR IN 1997:

**TVs** □ \$614,030,000 □ 6  
**Combos** □ \$491,838,155 □ 34  
**FMs** □ \$295,169,168 □ 27  
**AMs** □ \$9,211,084 □ 19  
**Total** □ \$1,410,248,407 □ 86

#### SAME PERIOD IN 1996 (FEB. 5):

**TVs** □ \$288,933,010 □ 11  
**Combos** □ \$144,783,486 □ 25  
**FMs** □ \$96,899,510 □ 23  
**AMs** □ \$4,856,999 □ 15  
**Total** □ \$536,131,006 □ 74

**Source:** BROADCASTING & CABLE

contribution agreement" to create new entity)

**Buyer:** Entravision Communications Co. LLC, Los Angeles; (Walter F. Ulloa, managing member/21% owner; Cabrillo Broadcasting Corp., 25.2% owner [Philip C. and Wendy Kruidenier Wilkinson, owners]; Golden Hills Broadcasting Corp., 24% owner); is buying KNVO(TV) McAllen/Brownsville and KINT-TV and KSVE (AM)-KINT-FM El Paso, all Tex.; has applied to build

TV at ch. 30, Odessa, Tex. Ulloa owns 92.4% of KSTV(TV) Ventura, Calif.; 51% of WVB(TV) Virginia Beach, Va.; 50% of ch. 17, Palm Springs, Calif., and KONG-TV Everett/Seattle, Wash.; 33.75% of KINC; 30% of KSMS-TV; 23% of KCEC; has interests in KOU(FM) Lucerne Valley, KWQH(FM) San Luis Obispo and KRPA(TV) Rancho Palos Verdes, all Calif.; KPWW(FM) Aspen, Colo., and company building FM in Honolulu  
**Sellers:** ■ KSMS-TV: KSMS-TV Inc., Pacific Palisades, Calif. (Walter Ulloa, 30% owner; KSMS-TV Inc. owns 1.1% of buyer); no other broadcast interests ■ KCEC: Golden Hills Broadcasting Corp., Pacific Palisades (Walter Ulloa, 23% owner; Golden Hills owns 24.1% of buyer); no other broadcast interests ■ KINC: Tierra Alta Broadcasting Inc., Pacific Palisades (Walter Ulloa, 33.75% owner; Tierra Alta owns 14.7% of buyer); no other broadcast interests ■ KAJB, KLOB: Las Tres Palmas Corp., Pacific Palisades (Walter F. Ulloa, 50% owner); owns KAJB(TV) Calipatria, Calif., and 1.1% of buyer

**Facilities:** KAJB: not available; KSMS-TV: ch. 67, 1,260 kw visual, ant. 2,299 ft.; KLOB: not available; KCEC: ch. 50, 2,498 kw visual, ant. 764 ft.; KINC: ch. 15, 5,000 kw visual, ant. 1,260 ft.

**Affiliations:** KAJB: not available; KSMS-TV: Univision; KLOB: format not available; KCEC: Univision; KINC: dark

**COMBOS**

**KLIX-AM-FM and KEZJ-FM Twin Falls, Idaho**

**Price:** \$8.8 million

**Buyer:** Lartique Multimedia Systems Inc., San Diego, Calif. (John T. Lynch, president/owner); is buying KGEM(AM)-KJOT(FM) Boise, KQXR(FM) Payette/Boise, KCID-FM Caldwell/Boise and KLIX-AM-FM and KEZJ-FM Twin Falls, all Idaho; withdrew application to buy KTMN(FM) Los Alamos and KNYN(FM) Santa Fe, N.M., and KOOL(FM) Boulder City, Nev.

**Seller:** B&B Broadcasting, Spokane, Wash. (Robert Barron, president); owns KLAD-AM-FM Klamath Falls, Ore.; is building FM in Bonanza, Ore. Barron has interest in KARY-FM Grandview, KARY(AM) Prosser and KBBO(AM)-KRSE(FM) Yakima, all Wash.  
**Facilities:** AM: 1310 khz, 5 kw day, 2.5 kw night; FM: 96.5 mhz, 100 kw, ant. 130 ft.; KEZJ-FM: 95.7 mhz, 50 kw, ant. 670 ft.

**Formats:** AM: news/talk; FM: classic rock; KEZJ-FM: country  
**Broker:** Media Services Group Inc.

**WVMT(AM) Burlington-WXXX(FM) South Burlington, Vt.**

**Price:** \$2,939,014

**Buyer:** Sison Broadcasting Inc., Colchester, Vt. (Paul S. Goldman, president/owner/20.2% owner of seller/son of president of seller); no other broadcast interests

**Seller:** James Broadcasting Co. Inc., Jamestown, N.Y. (Simon Goldman, president/79.8% owner); owns WJTN(AM)-WWSE(FM) Jamestown; 80% of applicant for FM in Lakewood N.Y.  
**Facilities:** AM: 620 khz, 5 kw; FM: 95.3 mhz, 3 kw, ant. 225 ft.

**Formats:** AM: oldies; FM: CHR

**WNGO(AM)-WXID(FM) Mayfield, Ky.**

**Price:** \$1.3 million

**Buyer:** Western Kentucky Radio LLC, Augusta, Ga. (William K. McGinnis, manager/30% owner). McGinnis owns WBVR-FM Bowling Green, WVVR(FM) Hopkinsville and WRUS(AM) Russellville, all Ky.

**Seller:** West Kentucky Broadcast Co. Inc., Mayfield (Charles Stratton, president); no other broadcast interests  
**Facilities:** AM: 1320 khz, 1 kw day, 97 w night; FM: 94.7 mhz, 32 kw, ant. 442 ft.

**Formats:** Both country

**WSWV-AM-FM Pennington Gap, Va.**

**Price:** \$325,000

**Buyer:** IBS Communications LLC, Pennington Gap (David S. Hartley, member/16.7% owner)  
**Seller:** Lee Broadcasting Corp., Bris-

tol, Va. (J.D. Nicewonder, principal)  
**Facilities:** AM: 1570 khz, 2.3 kw day, 191 w night; FM: 105.5 mhz, 3.5 kw, ant. 276 ft.

**Formats:** Both adult contemporary

**25% of WTSN(AM) Dover-WBYF(FM) (formerly WRGW) Somersworth, N.H.**

**Price:** \$52,500

**Buyer:** Robert L. Demers, Somersworth (33% owner); no other broadcast interests

**Seller:** Jerome Lipman, Dover; no other broadcast interests

**Facilities:** AM: 1270 khz, 5 kw; FM: 98.7 mhz, 6 kw, ant. 315 ft.

**Formats:** AM: news/talk; FM: Soft rock

**RADIO: FM**

**WBZO(FM) Bay Shore, N.Y.**

**Price:** \$12.45 million (includes \$200,000 noncompete agreement)

**Buyer:** Barnstable Broadcasting Inc., Newton, Mass. (David Gingold, president); owns KRKQ(FM) Boone and KKSO(AM) Des Moines-KJY(FM) Ankeny/Des Moines, all Iowa; WHLI(AM)-WKJY(FM) Hempstead, N.Y.; WTOU(AM)-WKDD(FM) Akron, Ohio; WWKL(FM) and WCMB(AM)-WYMJ(FM) Harrisburg, Pa., and WGKX(FM) Memphis and WSRF-FM Millington, Tenn.; has option to purchase WZPK-FM Berlin, N.H.  
**Seller:** Shore Media Inc., Bay Shore (Betty Fox, president). Fox owns 9% of WBAZ-FM Southold/Long Island and WLIE-FM Bridgehampton/Long Island, N.Y.

**Facilities:** 103.1 mhz, 3 kw, ant. 285 ft.  
**Format:** Oldies

**Broker:** Blackburn & Co.

**WTRI(FM) Mount Carmel, Ill.**

**Price:** \$1.3 million

**Buyer:** Connoisseur Inc., Westport, Conn. (75% general partner; Jeffrey D. Warshaw, president/owner); owns WXXQ(FM) Freeport, WGEN-AM-FM Geneseo, WXLN(FM) Moline and WROK

(AM)-WZOK(FM) Rockford, all Ill.; KORB(FM) Bettendorf, KOEL-AM-FM Oelwein/Cedar Falls, KJOC(AM) Davenport and KBOB(FM) Muscatine, all Iowa; WGBF(AM) Evansville-WGBF-FM Henderson, Ky.; WDFD(AM)-WDZZ(FM) Flint, Mich.; and WBBW(AM), WBBG(FM), WRTK(AM) and WHOT-FM Youngstown, Ohio, and WPIC(AM)-WYFM(FM) Sharon, Pa.; is buying WRBT(FM) Mt. Carmel, Ill./Evansville, Ind.; KKCV(FM) Cedar Falls, Ky.; WSOM(AM)-WQXK(FM) Salem/Youngstown, Ohio; has applied to build FM in Flint, Mich.

**Seller:** Old Northwest Broadcasting Inc., Vincennes, Ind. (Mark and Sandra Lange, David and Kimberly Crooks, owners); owns WYER(AM) Mount Carmel, and WAOV(AM) Vincennes and WWBL-FM Washington, Ind.; has TBA with WSKT-FM Spencer, Ind. Langes own WREB(FM) Greencastle and WZDM(FM) Vincennes, Ind.  
**Facilities:** 94.9 mhz, 50 kw, ant. 425 ft.  
**Format:** Classic rock

**WBNX-FM Lebanon, N.H.**

**Price:** \$925,000

**Buyer:** Mountain View Broadcasting Co. Inc., Hanover, N.H. (Robert C. Frisch, 78.2% owner); owns WTSL(AM)-WXGL(FM) Hanover and WXXX(FM) Newport, N.H.

**Seller:** Radio South Burlington Inc., Wilton, Conn. (Dennis Jackson, owner); owns WQQQ(FM) Sharon/Lakeville, Conn.; 50% of WMEX(FM) Westport, N.Y./Burlington, Vt.

**Facilities:** 100.5 mhz, 22 kw, ant. 325 ft.  
**Format:** Alternative

**Broker:** New England Media Inc.

**WZNX(FM) Sullivan, Ill.**

**Price:** \$750,000

**Buyer:** WSHY Inc., Nashville (Bayard H. Walters, president/owner). Walters owns WHQQ(FM) Charleston, WYDS(FM) Decatur, WYFR(FM) Elmwood, WMCI(FM) Neoga, WVLE(AM)-WGLO(FM) Pekin and WSHY(AM)-WEJT(FM) Shelbyville, all Ill.;

*The person you describe  
is the person we deliver.*



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Executive Search & Recruitment

44210 North Road, Southold, NY 11971  
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